

WITF, Inc. and Subsidiary
Consolidated Financial Statements and
Supplementary Information
June 30, 2014 and 2013

WITF, Inc. and Subsidiary

Table of Contents

June 30, 2014 and 2013

	Page
INDEPENDENT AUDITOR'S REPORT	1 and 2
FINANCIAL STATEMENTS	
Consolidated Statement of Financial Position	3
Consolidated Statement of Activities	4
Consolidated Statement of Changes in Net Assets	5
Consolidated Statement of Cash Flows	6 and 7
Notes to Consolidated Financial Statements	8 to 41
SUPPLEMENTARY INFORMATION	
Consolidating Schedule of Financial Position Information	42 and 43
Consolidating Schedule of Activities Information	44
Consolidating Schedule of Changes in Net Assets/Stockholder's Equity Information	45
Consolidating Schedule of Revenue Information	46
Consolidating Schedule of Functional Expenses Information - by Natural Classification	47



Independent Auditor's Report

To the Board of Directors
WITF, Inc.
Harrisburg, Pennsylvania

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of WITF, Inc. and Subsidiary, which comprise the consolidated statement of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of WITF, Inc. and Subsidiary as of June 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for purposes of additional analysis rather than to present the financial position, changes in net assets, and cash flows of the individual entities and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Reinsel Kintz Lesher LLP

October 15, 2014
York, Pennsylvania

WITF, Inc. and Subsidiary

Consolidated Statement of Financial Position

	June 30,	
	2014	2013
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,209,421	\$ 1,437,230
Accounts receivable, net	1,458,898	1,201,216
Contracts receivable	320,577	313,047
Inventory and prepaid expenses	312,384	403,296
Broadcast rights	22,148	14,840
Promises to give, net	980,985	846,354
Investments	10,572,797	10,621,414
Deferred income taxes	14,000	12,000
Total Current Assets	14,891,210	14,849,397
Property and Equipment, Net	20,519,534	21,818,171
Other Assets		
Station license	910,000	910,000
Promises to give, net	621,686	829,341
Investments	562,161	500,162
Deferred income taxes	240,000	261,000
Loan closing costs, net	155,943	157,433
Interest in net assets of a community foundation	77,375	69,691
Total Other Assets	2,567,165	2,727,627
Total Assets	\$ 37,977,909	\$ 39,395,195

See accompanying notes.

	June 30,	
	2014	2013
Liabilities and Net Assets		
Current Liabilities		
Current maturities of long-term debt	\$ 630,191	\$ 1,058,333
Current portion of obligations under capital leases	5,028	11,868
Accounts payable	949,201	811,261
Accrued payroll and vacation	328,741	346,914
Accrued and withheld payroll taxes	14,220	21,311
Deferred revenue	1,483,936	1,481,787
Accrued interest payable	65,445	65,482
Broadcast rights	9,338	8,389
Total Current Liabilities	3,486,100	3,805,345
Other Liabilities		
Long-term debt	16,184,402	16,350,000
Deferred revenue	3,431,147	3,974,003
Interest rate swap liability	1,810,340	1,998,751
Accrued pension liability	1,425,403	1,539,490
Charitable gift annuity obligation	142,891	154,250
Obligations under capital leases	3,227	8,366
Total Other Liabilities	22,997,410	24,024,860
Total Liabilities	26,483,510	27,830,205
Net Assets		
Unrestricted	9,326,896	9,342,615
Temporarily restricted	1,838,591	1,977,315
Permanently restricted	328,912	245,060
Total Restricted Net Assets	2,167,503	2,222,375
Total Net Assets	11,494,399	11,564,990
Total Liabilities and Net Assets	\$ 37,977,909	\$ 39,395,195

WITF, Inc. and Subsidiary

Consolidated Statement of Activities

	Year Ended June 30, 2014			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Revenue				
Fees and rentals	\$ 6,595,378	\$ -	\$ -	\$ 6,595,378
Contributions	4,052,701	95,760	100,000	4,248,461
Program underwriting	-	1,563,723	-	1,563,723
Interest income	329,036	-	-	329,036
Gain on sale of investments	11,665	-	-	11,665
Net assets released from restrictions	1,798,207	(1,798,207)	-	-
Total Revenue	12,786,987	(138,724)	100,000	12,748,263
Expenses				
Broadcasting	5,707,630	-	-	5,707,630
Programming and production	4,295,021	-	-	4,295,021
Fundraising	1,629,922	-	-	1,629,922
Management and general	1,336,977	-	-	1,336,977
Telecommunications	571,076	-	-	571,076
Program information	209,008	-	-	209,008
Income taxes	37,000	-	-	37,000
Total Expenses	13,786,634	-	-	13,786,634
Excess (Deficiency) of Revenue over (under) Expenses	(999,647)	(138,724)	100,000	(1,038,371)
Change in Interest in Net Assets of a Community Foundation	7,684	-	-	7,684
Unrealized Holding Gains (Losses) on Investments	766,446	-	(16,148)	750,298
Change in Fair Value of Interest Rate Swap	188,411	-	-	188,411
Change in Charitable Gift Annuity Obligation	(9,177)	-	-	(9,177)
Gain on Items Not Yet Recognized as a Component of Net Periodic Pension Cost	30,564	-	-	30,564
Changes in Net Assets	\$ (15,719)	\$ (138,724)	\$ 83,852	\$ (70,591)

See accompanying notes.

	Year Ended June 30, 2013			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Revenue				
Fees and rentals	\$ 7,160,499	\$ -	\$ -	\$ 7,160,499
Contributions	3,934,631	974,448	(1,818)	4,907,261
Program underwriting	-	1,589,302	-	1,589,302
Interest income	311,301	-	-	311,301
Gain on sale of investments	713,190	-	-	713,190
Net assets released from restrictions	2,059,359	(2,059,359)	-	-
Loss on sale of property and equipment	(19,497)	-	-	(19,497)
Total Revenue	14,159,483	504,391	(1,818)	14,662,056
Expenses				
Broadcasting	6,398,369	-	-	6,398,369
Programming and production	4,549,558	-	-	4,549,558
Fundraising	1,739,663	-	-	1,739,663
Management and general	1,226,580	-	-	1,226,580
Telecommunications	647,541	-	-	647,541
Program information	172,576	-	-	172,576
Income taxes	58,000	-	-	58,000
Total Expenses	14,792,287	-	-	14,792,287
Excess (Deficiency) of Revenue over (under) Expenses	(632,804)	504,391	(1,818)	(130,231)
Change in Interest in Net Assets of a Community Foundation	6,265	-	-	6,265
Unrealized Holding Gains (Losses) on Investments	(74,272)	-	16,060	(58,212)
Change in Fair Value of Interest Rate Swap	869,801	-	-	869,801
Change in Charitable Gift Annuity Obligation	(14,312)	-	-	(14,312)
Gain on Items Not Yet Recognized as a Component of Net Periodic Pension Cost	159,301	-	-	159,301
Changes in Net Assets	\$ 313,979	\$ 504,391	\$ 14,242	\$ 832,612

WITF, Inc. and Subsidiary

Consolidated Statement of Changes in Net Assets

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Net Assets at June 30, 2012	\$ 9,028,636	\$ 1,472,924	\$ 230,818	\$ 10,732,378
Changes in net assets	<u>313,979</u>	<u>504,391</u>	<u>14,242</u>	<u>832,612</u>
Net Assets at June 30, 2013	9,342,615	1,977,315	245,060	11,564,990
Changes in net assets	<u>(15,719)</u>	<u>(138,724)</u>	<u>83,852</u>	<u>(70,591)</u>
Net Assets at June 30, 2014	<u>\$ 9,326,896</u>	<u>\$ 1,838,591</u>	<u>\$ 328,912</u>	<u>\$ 11,494,399</u>

WITF, Inc. and Subsidiary

Consolidated Statement of Cash Flows

	Years Ended June 30,	
	2014	2013
Cash Flows from Operating Activities		
Changes in net assets	\$ (70,591)	\$ 832,612
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Depreciation and amortization	1,654,854	1,749,223
Amortization of broadcast rights	1,282,356	1,342,796
Amortization of loan closing costs	9,269	8,250
Barter revenue	(111,264)	(131,791)
Barter expense	96,641	130,971
In-kind contributions - donated securities	(36,791)	(30,679)
Change in accrued pension liability	(114,087)	(305,441)
Provision for uncollectible accounts and bad debts	60,628	61,346
Change in unamortized discount	(15,983)	37,837
Gain on sale of investments	(11,665)	(713,190)
Unrealized holding (gains) losses on investments	(750,298)	58,212
Permanently restricted contributions - Endowment	(100,000)	-
Loss on sale of property and equipment	-	19,497
Change in interest in net assets of a community foundation	(7,684)	(6,265)
Change in deferred income taxes	19,000	87,000
Change in interest rate swap liability	(188,411)	(869,801)
(Increase) decrease in assets		
Accounts receivable	(292,697)	(214,476)
Contracts receivable	(7,530)	65,480
Accrued interest receivable	-	2
Inventory and prepaid expenses	64,443	65,056
Promises to give	140,292	(821,972)
Increase (decrease) in liabilities		
Accounts payable	84,275	1,182
Accrued payroll and vacation	(18,173)	(36,298)
Accrued and withheld payroll taxes	(7,091)	(25,887)
Deferred revenue	(499,615)	(583,081)
Accrued interest payable	(37)	(5,856)
Charitable gift annuity obligation	(11,359)	(2,054)
Net Cash Provided by Operating Activities	1,168,482	712,673

WITF, Inc. and Subsidiary

Consolidated Statement of Cash Flows (continued)

	Years Ended June 30,	
	2014	2013
Cash Flows from Investing Activities		
Capital expenditures	(302,552)	(164,312)
Purchase of broadcast rights	(1,288,715)	(1,344,265)
Purchase of investments	(341,139)	(388,085)
Proceeds from sale of investments	1,129,613	1,972,564
	(802,793)	75,902
Net Cash Provided by (Used in) Investing Activities		
	(802,793)	75,902
Cash Flows from Financing Activities		
Principal repayments of obligations under capital leases	(11,979)	(10,297)
Permanently restricted contributions - Endowment	20,000	5,000
Cash paid for loan closing costs	(7,779)	-
Principal repayments of long-term debt	(593,740)	(575,000)
	(593,498)	(580,297)
Net Cash Used in Financing Activities		
	(593,498)	(580,297)
Net Increase (Decrease) in Cash and Cash Equivalents		
	(227,809)	208,278
Cash and Cash Equivalents at Beginning of Year	1,437,230	1,228,952
Cash and Cash Equivalents at End of Year	\$ 1,209,421	\$ 1,437,230
Supplementary Cash Flows Information		
Interest paid	\$ 846,042	\$ 882,503

Supplementary Schedule of Noncash Investing and Financing Activities**In 2014**

The Organizations included \$190,547 of property and equipment in accounts payable.
The Organizations entered into \$70,172 new barter agreements.
Investments of \$3,102 were received as payment on promises to give.

In 2013

The Organizations included \$136,882 of property and equipment in accounts payable.
The Organizations entered into \$113,619 of new barter agreements.
Investments of \$203,522 were received as payment on promises to give.
The Organizations entered into \$4,713 of capital lease obligation.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 1 - Nature of Operations

WITF, Inc. (a Pennsylvania nonprofit corporation) (WITF) operates the WITF-TV and FM stations in Harrisburg, Pennsylvania. WITF, Inc. and Subsidiary's (collectively, Organizations) revenue is primarily from contributions, fees, and rentals.

Effective July 1, 2000, WITF, Inc. established a wholly-owned subsidiary, WITF Enterprises, Inc. (a Pennsylvania C corporation) (Enterprises). Enterprises was created by the transfer of assets and liabilities of a former division of WITF, Inc., the Radio PA Network. Enterprises derives substantially all of its revenue from advertising sales.

Note 2 - Summary of Significant Accounting Policies

A summary of the significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows:

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, if any, at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Principles of Consolidation

The consolidated financial statements include the accounts of WITF and its wholly-owned subsidiary. All significant intercompany balances and transactions are eliminated in consolidation.

Basis of Accounting

The Organizations' consolidated financial statements and books are maintained on the accrual basis. The respective revenue and costs of nonindependently-funded programs are deferred until their completion at which time the amounts are transferred to the revenue and expense accounts.

The Organizations use the percentage-of-completion method of accounting for independently-funded revenue, whereby the cumulative production revenue earned equals the ratio of costs incurred to estimated total costs at completion applied to the total committed revenue from outside sponsors. Production costs include charges by subcontractors, plus all direct labor, and other direct costs. Indirect and general and administrative expenses are charged to expense as incurred. Cost estimates on programs are reviewed periodically as the work progresses and adjustments, if needed, are reflected in the period in which the estimates are revised.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Presentation

Net assets of the Organizations and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations plus equity of the for-profit entity.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of WITF and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that must be maintained permanently by WITF.

Cash and Cash Equivalents

The Organizations consider all highly-liquid investments with original maturities of three months or less to be cash equivalents.

In addition, the Organizations place their temporary cash investments with high credit quality financial institutions. The cash balances are commonly reinvested in overnight repurchase agreements. In evaluating this credit risk, the Organizations periodically evaluate the stability of these financial institutions.

Accounts Receivable

Accounts receivable are stated at outstanding balances, less an allowance for doubtful accounts. The allowance for doubtful accounts is established through provisions charged against income. Accounts deemed to be uncollectible are charged against the allowance and subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on past experience, agings of the receivables, adverse situations that may affect a customer's ability to pay, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires estimates that may be susceptible to significant change. Unpaid balances remaining after the stated payment terms are considered past due.

As of June 30, 2014 and 2013, management established the allowance for doubtful accounts of \$90,298 and \$86,747, respectively.

Contracts Receivable

WITF enters into program underwriting contracts with various companies to provide underwriting spots through television, radio, or other outlets in exchange for a funding contribution. The remaining balance of the contract is reported as contracts receivable in the consolidated statement of financial position. All contracts are expected to be realized in less than one year.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Inventory

Inventory of materials and supplies not allocable to uncompleted contracts is stated at the lower of cost or market, cost being determined on the first-in, first-out method. Inventory is determined by physical count.

Interest in Net Assets of a Community Foundation

Interest in net assets of a community foundation is reported at fair value as determined by the community foundation.

Promises to Give

Promises to give are stated at outstanding balances, less an allowance for doubtful accounts. The allowance for doubtful accounts is established through provisions charged against income. Accounts deemed to be uncollectible are charged against the allowance and subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on past experience, aging of the receivables, adverse situations that may affect a donor's ability to pay, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires estimates that may be susceptible to significant change. Unpaid balances remaining after the stated payment terms are considered past due. Promises to give that are expected to be received in more than one year are discounted to present value using a risk-adjusted rate of return. Amortization of the discount is included in contribution revenue.

Investments

Investments in debt and equity securities with readily determinable fair values are reported at fair value, based on quoted market prices, with the exception of alternative investments. Alternative investments in hedge funds, which include offshore funds, are stated at estimated fair value based upon the fund's net asset value or their equivalents as a practical expedient, unless it is probable that all or a portion of the investment will be sold for an amount different from net asset value. As of June 30, 2014, WITF had no plans or intentions to sell investments at amounts different from net asset value. The estimated fair values are reported by the fund managers and are reviewed and evaluated by WITF. The estimated fair values may differ from the values that would have been used had a ready market existed for these investments.

Unrealized gains and losses are reported as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulation. Realized gains and losses, if any, on the sale or disposal of investments are computed on a specific identification basis and are also included as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by donor stipulation. Interest and dividends are not recorded until received.

Property and Equipment

Property and equipment are reported at cost or in the case of donated property, at estimated fair value determined as of the date of receipt.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Property and Equipment (continued)

Expenditures for additions, major renewals, and betterments are capitalized, and expenditures for maintenance and repairs are charged to operations as incurred. Gain or loss on the sale or disposal of assets is credited or charged to operations and the related asset costs and accumulated depreciation are removed from the respective accounts.

WITF's buildings and improvements are depreciated using the straight-line method over the estimated average useful lives of the assets of fourteen to thirty years. WITF's equipment is depreciated using the straight-line and accelerated methods over the estimated average useful lives of six to ten years. WITF's vehicles are depreciated using the straight-line method over the estimated average useful life of three years.

Enterprises' equipment and furniture are depreciated using straight-line and accelerated methods over their estimated average useful lives of six to ten years.

The Organizations' policy is to capitalize property and equipment expenditures of \$1,000 or more.

Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or circumstances indicate that the carrying amount of the assets may not be recoverable. An asset is considered to be impaired when the undiscounted estimated net cash flows to be generated by the asset are less than the carrying amount. The impairment recognized is the amount by which the carrying amount exceeds the fair value amount. Fair value estimates are based on assumptions concerning the amount and timing of the estimated future cash flows and discount rates reflecting varying degrees of perceived risk. The management of the Organizations' concluded that no impairment adjustments were required during the years ended June 30, 2014 and 2013.

Broadcast Rights

Program series and other syndicated products are recorded at cost, based on the gross amount of the liability. Generally, these programs and products are amortized on an accelerated basis over the period of the license agreement. Estimated amortization consists of \$20,114 for the year ending June 30, 2015 and \$2,034 for the year ending June 30, 2016.

Loan Closing Costs

Costs related to the closing of notes payable are capitalized and amortized over the straight-line terms of the related note payable.

Revenue Recognition

Unrestricted revenue, contributions, and pledges are recognized as revenue in the consolidated statement of activities upon receipt. State appropriation support is reported as unrestricted revenue. Expenditures of unrestricted funds are recognized as expenses when incurred.

Grant revenue is deemed to be in respect of exchange transactions and is classified as unrestricted revenue when received or receivable. Grant revenue is not deemed to be a contribution, since the proceeds thereof are used to pursue objectives of the grantor.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Restricted Support

WITF reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements of Enterprises and consist of taxes currently due plus deferred taxes. Deferred taxes result primarily from the difference in the bases of accounts receivable, property and equipment, accrued pension liability, and accrued vacation for financial and income tax reporting. This difference is referred to as a temporary difference. Deferred tax assets and liabilities represent the future tax return consequences of that difference, which will either be taxable or deductible when the temporary difference reverses or when the underlying assets and liabilities are recovered or settled. Deferred taxes are also recognized for federal and state net operating loss carryforwards that are available to offset future taxable income. Management has elected not to record a valuation allowance since they anticipate being able to fully utilize this benefit before the net operating loss carryforwards expire.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by Enterprises, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that Enterprises had taken no uncertain tax positions that require recognition or disclosure in the financial statements. With few exceptions, Enterprises is no longer subject to income tax examinations by the U.S. Federal, state, or local tax authorities for years before June 30, 2011.

WITF is recognized as being exempt from federal income tax as an organization described in Section 501(c)(3) of the Internal Revenue Code. Accordingly, contributions to the Organization are deductible under Section 170 of the Internal Revenue Code. WITF also files Form 990-T, reporting any unrelated business income earned.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by WITF, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that WITF had taken no uncertain tax positions that require recognition or disclosure in the consolidated financial statements. Therefore, no provision or liability for income taxes has been included in the consolidated financial statements. With few exceptions, WITF is no longer subject to income tax examinations by the U.S. Federal, state, or local tax authorities for years before June 30, 2011.

Derivatives and Hedging Activity

WITF is a party to interest rate swap agreements to hedge the exposure to changing rates with respect to certain variable rate debt. In accordance, the accounting standard on Accounting for Derivative Instruments and Hedging Activities, all derivatives, whether designated in hedging relationships or not, are required to be recorded on the consolidated statement of financial position at fair value. WITF interest rate swaps are recorded at fair value as determined by a third party. Changes in the fair value of the swaps are recorded in the consolidated statement of activities as a component of the changes in net assets.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Subsequent Events

The Organizations have evaluated subsequent events through October 15, 2014, which is the date the consolidated financial statements were available to be issued. No material events subsequent to June 30, 2014 were noted.

Note 3 - Fair Value of Financial Instruments

The fair value hierarchy prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2 - Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly for substantially the full-term of the asset or liability.
- Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 3 - Fair Value of Financial Instruments (continued)

The following valuation techniques were used to measure fair value of assets in the table on the following pages on a recurring basis as of June 30, 2014 and 2013:

Investments in cash and cash equivalents - The carrying amounts of cash and cash equivalents approximate fair value because of the short-term nature of those investments.

Investments in common stocks, mutual funds, corporate bonds, and government securities - Fair value of common stocks, mutual funds, and government securities was based on quoted market prices for the identical security.

Investments in hedge funds - Fair value of hedge funds was based on estimated fair values provided by an independent administrator. Management reviews and evaluates the values and agrees with the valuation methods and assumptions used in determining the fair value of the alternative investments. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value of measurement.

Interest in net assets of a community foundation - Fair value of the interest in net assets of a community foundation was based on WITF's ownership interest of the fund as determined by the community foundation. The fund assets were valued based on the performance of underlying investments as well as an administrative fee.

Interest rate swap liability - Fair value of the interest rate swaps are based on quoted market prices when available, or externally developed valuation models using forward looking assumptions of interest rates and the resulting effect on the underlying cash flows of the interest rate swaps. Adjustments are not made for nonperformance risk on behalf of either party.

The Organizations' financial instruments also include cash accounts and other receivables, promises to give, accounts payable, charitable gift annuity obligation, and long-term debt. The carrying amounts of cash, accounts and other receivables, and accounts payable, approximate fair values as of June 30, 2014 and 2013 because of the short maturities of those instruments. The carrying amounts of promises to give and charitable gift annuity obligation as of June 30, 2014 and 2013 approximate fair value, as they have been discounted using risk adjusted rates. Additionally, the charitable gift annuity obligations were valued based on the annuitants' life expectancies. The carrying amounts of long-term debt are considered to approximate fair values as of June 30, 2014 and 2013 since they are subject to interest rates which vary depending on market conditions.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 3 - Fair Value of Financial Instruments (continued)

For assets (liabilities) measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used are as follows as of June 30:

	2014			
	Total Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and Cash Equivalents	\$ 498,245	\$ 498,245	\$ -	\$ -
Common Stocks				
Consumer goods	884,114	884,114	-	-
Financial	712,519	712,519	-	-
Technology	657,339	657,339	-	-
Services	491,805	491,805	-	-
Healthcare	487,710	487,710	-	-
Basic materials	392,572	392,572	-	-
Industrial goods	341,629	341,629	-	-
Utilities	110,691	110,691	-	-
Energy	64,714	64,714	-	-
Real estate	12,766	12,766	-	-
Total Common Stocks	4,155,859	4,155,859	-	-
Corporate Bonds*				
BBB	643,396	643,396	-	-
BBB+	635,624	635,624	-	-
A-	499,051	499,051	-	-
A+	325,260	325,260	-	-
A	322,006	322,006	-	-
AA-	217,115	217,115	-	-
AAA	108,003	108,003	-	-
AA+	107,417	107,417	-	-
Total Corporate Bonds	2,857,872	2,857,872	-	-
Government Securities				
AAA	2,062,805	2,062,805	-	-
AA+	268,315	268,315	-	-
Total Government Securities	2,331,120	2,331,120	-	-

* Corporate bond ratings are as of the report date. The ratings are presented using the Standard & Poor's credit ratings.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 3 - Fair Value of Financial Instruments (continued)

	Fair Value Measurements at June 30, 2013			
	Total Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Government Securities				
AAA	1,848,573	1,848,573	-	-
Not rated	1,277,667	1,277,667	-	-
Total Government Securities	<u>3,126,240</u>	<u>3,126,240</u>	-	-
Alternative Investment				
Hedge fund	830,855	-	-	830,855
Mutual Funds				
Equity - domestic	2,494,161	2,494,161	-	-
Fixed income	599,082	599,082	-	-
Equity - international	194,739	194,739	-	-
Mixed - international	8,681	8,681	-	-
Total Mutual Funds	<u>3,296,663</u>	<u>3,296,663</u>	-	-
Total Investments	<u>\$ 11,121,576</u>	<u>\$ 10,290,721</u>	<u>\$ -</u>	<u>\$ 830,855</u>
Interest in Net Assets of a Community Foundation	<u>\$ 69,691</u>	<u>\$ -</u>	<u>\$ 69,691</u>	<u>\$ -</u>
Interest rate swap (2005)	\$ (1,300,837)	\$ -	\$ (1,300,837)	\$ -
Interest rate swap (2008)	(691,868)	-	(691,868)	-
Interest rate swap (2009)	(6,046)	-	(6,046)	-
Total Interest Rate Swaps	<u>\$ (1,998,751)</u>	<u>\$ -</u>	<u>\$ (1,998,751)</u>	<u>\$ -</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 3 - Fair Value of Financial Instruments (continued)

For assets falling within Level 3 in the fair value hierarchy, the activity recognized is as follows during the years ended June 30:

	<u>2014</u>	<u>2013</u>
	<u>Hedge Fund</u>	
Beginning Balance	\$ 830,855	\$ 768,859
Contributions	-	-
Distributions	-	-
Purchases	-	-
Gain (loss) on sale	-	-
Unrealized holding gains	<u>74,264</u>	<u>61,996</u>
Ending Balance	<u>\$ 905,119</u>	<u>\$ 830,855</u>

The unrealized holding gains for hedge funds, classified as Level 3, are included within unrealized holding gains (losses) on investments on the consolidated statement of activities.

The alternative investments hedge funds category is comprised of the following:

The Alphakeys Millennium Fund (Offshore), Ltd. (the Fund) (formerly UBS Millennium Fund (Offshore), Ltd.) was organized as an exempted company with limited liability incorporated under the laws of the Cayman Islands and commenced operations on August 1, 2011. The Fund invests substantially all of its capital in Millennium International, Ltd. (the Millennium Fund), an exempt company incorporated under the laws of the Cayman Islands. The Millennium Fund's principal trading objective (through its investment in Millennium Offshore Intermediate, L.P. (the Millennium Intermediate Fund), which itself invests in Millennium Partners, L.P. and subsidiaries (the Millennium Master Fund)) is to achieve above-average appreciation by opportunistically trading and investing in a wide variety of securities, instruments, and other investment opportunities and engaging in a broad array of trading and investment strategies.

An investor shall be permitted to redeem shares as of the close of business on March 31, June 30, September 30 and December 31 of each year (each such day, a Redemption Day). An investor requesting to redeem shares from the Fund must provide written notice to the Administrator at least 105 days prior to a Redemption Date (unless the Administrator agrees to accept shorter notice), or upon such other notice period, which may be longer, as may be notified to the investors, in the Administrator's sole discretion.

Note 4 - Cash and Cash Equivalents

The Organizations' bank provides a cash management service which invests all excess cash. Cash consists of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Checking, money market, and repurchase accounts	<u>\$ 1,209,421</u>	<u>\$ 1,437,230</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 5 - Station License

In December 1995, Hudson Broadcasting Corp. (Hudson) waived claims for payment under an agreement, which transferred rights to broadcast on television Channel 33 from Hudson to WITF. The Federal Communications Commission (FCC) license to transmit on Channel 33 has been valued at \$35,000 by the Executive Committee of the Board of Directors.

In January 2009, WITF closed an asset purchase agreement with Broadcast Communications, Inc. to acquire station license WROG-FM, Chambersburg, Pennsylvania. The FCC license to transmit on WROG-FM amounted to \$875,000.

Note 6 - Interest in Net Assets of a Community Foundation

WITF is the beneficiary of endowment funds of both The Foundation for Enhancing Communities and York County Community Foundation (collectively, Foundations), community foundations. As beneficiary, WITF is entitled to annual distributions from the funds, based upon the Foundations' spending policies. The Foundations maintain variance power only over distributions from the funds.

In accordance with the accounting standard on *Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others*, the organizational endowment fund created by WITF is reflected in the consolidated statement of financial position as interest in net assets of a community foundation. Through June 30, 2014 and 2013, WITF has contributed \$62,267 to the funds. Future contributions are at the discretion of the Board of Directors of WITF. The fair value of WITF's interest in net assets of a community foundation amounted to \$77,375 and \$69,691 as of June 30, 2014 and 2013, respectively.

Note 7 - Promises to Give

Promises to give - *On Trusted Ground* Campaign represent funds raised in celebration of the 50th Anniversary of WITF to ensure the long-term sustainability and to encourage the same spirit of creativity that led to its founding. The campaign began during the year ended June 30, 2010. The promises to give that were acquired during the years ended June 30, 2014 and prior, and are expected to be collected in more than one year, were discounted to present value using a risk-adjusted rate of return. Since the time the campaign was initiated, present value discount factors have ranged from 1.97% to 3.21%.

Promises to give - Capital Campaign represent funds raised to renovate and expand its facilities. The promises to give that were acquired during the year ended June 30, 2008 and prior, and are expected to be collected in more than one year, were discounted to present value using a risk-adjusted rate of return. There were no new promises to give - Capital Campaign during the years ended June 30, 2014 and 2013. Since the time the campaign was initiated, present value discount factors have ranged from 4.36% to 5.73%. All promises to give - Capital Campaign as of June 30, 2014 and 2013 are considered current.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 7 - Promises to Give (continued)

Promises to give - Fundraising campaigns represent funds received from various fundraising campaigns. WITF engages in these campaigns by offering some special television programs and on-air and telemarketing fundraising appeals. These appeals encourage supporters, both individuals and organizations, to provide financial contributions to WITF for enhancement of program offerings and operating expenses. Financial contributions are frequently evidenced by promises to give received from responding viewers. Contributions and collected promises to give are components of the unrestricted operating fund inasmuch as their usage is not limited to specific activities of WITF. This usage is consistent with appeals for contributions and promises to give. All promises to give - Fundraising campaigns as of June 30, 2014 and 2013 are considered current.

Promises to give - other represent pledges received in response to the annual solicitation and are to be used for WITF operations. All promises to give - other as of June 30, 2014 are considered current.

Promises to give consist of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Promises to give - <i>On Trusted Ground</i> Campaign	\$ 1,401,632	\$ 1,490,780
Promises to give - Capital Campaign	291,324	291,324
Promises to give - other	40,260	-
Promises to give - Fundraising campaigns	<u>9,719</u>	<u>24,225</u>
	1,742,935	1,806,329
Unamortized discount	(46,810)	(62,793)
Allowance for uncollectible promises to give	<u>(93,454)</u>	<u>(67,841)</u>
	<u>\$ 1,602,671</u>	<u>\$ 1,675,695</u>

Due dates of promises to give, assuming no change in current terms, consist of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Receivable in less than one year	\$ 1,030,035	\$ 859,205
Receivable in one to five years	<u>712,900</u>	<u>947,124</u>
	<u>\$ 1,742,935</u>	<u>\$ 1,806,329</u>
Current portion	\$ 980,985	\$ 846,354
Noncurrent portion	<u>621,686</u>	<u>829,341</u>
	<u>\$ 1,602,671</u>	<u>\$ 1,675,695</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 8 - Investments

The cost, unrealized gains and losses, and fair value of investments consist of the following as of June 30:

	2014			Fair Value
	Cost	Gains	Losses	
Cash and Cash Equivalents	\$ 498,245	\$ -	\$ -	\$ 498,245
Common Stocks				
Consumer goods	754,905	137,683	(8,474)	884,114
Financial	601,975	113,370	(2,826)	712,519
Technology	567,639	90,485	(785)	657,339
Services	371,331	120,811	(337)	491,805
Healthcare	396,482	92,653	(1,425)	487,710
Basic materials	343,786	49,711	(925)	392,572
Industrial goods	304,439	42,515	(5,325)	341,629
Utilities	80,132	30,559	-	110,691
Energy	58,516	6,486	(288)	64,714
Real estate	14,511	-	(1,745)	12,766
Total Common Stocks	3,493,716	684,273	(22,130)	4,155,859
Corporate Bonds				
BBB	643,176	374	(154)	643,396
BBB+	636,238	62	(676)	635,624
A-	498,488	958	(395)	499,051
A+	324,204	1,056	-	325,260
A	322,000	141	(135)	322,006
AA-	216,843	272	-	217,115
AAA	108,249	-	(246)	108,003
AA+	106,971	446	-	107,417
Total Corporate Bonds	2,856,169	3,309	(1,606)	2,857,872
Government Securities				
AAA	2,061,561	1,494	(250)	2,062,805
AA+	268,522	-	(207)	268,315
Total Government Securities	2,330,083	1,494	(457)	2,331,120

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 8 - Investments (continued)

	2014			
	Cost	Gross Unrealized		Fair Value
		Gains	Losses	
Alternative Investment				
Hedge fund	750,000	155,119	-	905,119
Mutual Funds				
Equity - domestic	95,123	39,794	-	134,917
Exchanged traded	100,216	8,403	-	108,619
Fixed income	95,826	2,013	(331)	97,508
Equity - international	35,709	9,990	-	45,699
Total Mutual Funds	326,874	60,200	(331)	386,743
	\$ 10,255,087	\$ 904,395	\$ (24,524)	\$ 11,134,958
	2013			
Cash and Cash Equivalents	\$ 453,625	\$ -	\$ -	\$ 453,625
Common Stocks				
Consumer goods	722,854	37,102	(20,469)	739,487
Financial	454,258	31,022	(8,855)	476,425
Technology	577,805	29,013	(17,142)	589,676
Services	397,571	53,319	(679)	450,211
Healthcare	355,214	15,172	(11,501)	358,885
Basic materials	408,675	12,703	(23,102)	398,276
Industrial goods	188,340	6,051	(8,493)	185,898
Utilities	163,626	13,495	(6,472)	170,649
Energy	41,672	-	(3,942)	37,730
Real estate	6,213	743	-	6,956
Total Common Stocks	3,316,228	198,620	(100,655)	3,414,193
Government Securities				
AAA	1,960,697	-	(112,124)	1,848,573
Not rated	1,307,381	-	(29,714)	1,277,667
Total Government Securities	3,268,078	-	(141,838)	3,126,240

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 8 - Investments (continued)

	2013			Fair Value
	Cost	Gross Unrealized		
		Gains	Losses	
Alternative Investment				
Hedge fund	750,000	80,855	-	830,855
Mutual Funds				
Equity - domestic	2,574,727	30,414	(110,980)	2,494,161
Fixed income	593,486	6,994	(1,398)	599,082
Equity - international	164,732	30,522	(515)	194,739
Mixed - international	8,749	-	(68)	8,681
Total Mutual Funds	3,341,694	67,930	(112,961)	3,296,663
	<u>\$ 11,129,625</u>	<u>\$ 347,405</u>	<u>\$ (355,454)</u>	<u>\$ 11,121,576</u>

Investment return consists of the following for the years ended June 30:

	2014	2013
Interest and dividends	\$ 320,605	\$ 310,496
Fees	(71,757)	(48,302)
Net realized and unrealized gains	761,963	654,978
	<u>\$ 1,010,811</u>	<u>\$ 917,172</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 8 - Investments (continued)

Long-term investments held as of June 30, 2014 and 2013 are comprised of investments in fixed income and equity securities. The Organizations have recorded total unrealized holding losses on thirty-two and sixty-eight of these securities, respectively. Management believes that holding losses recorded on these investments are not a permanent impairment, but rather a temporary market decline. The following table shows the investments gross unrealized losses and fair value, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position as of June 30:

	2014					
	Less than Twelve Months		Twelve Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Common Stocks						
Consumer goods	\$ 9,284	\$ (709)	\$ 81,058	\$ (7,765)	\$ 90,342	\$ (8,474)
Financial	12,453	(743)	25,224	(2,083)	37,677	(2,826)
Technology	-	-	26,873	(785)	26,873	(785)
Services	18,892	(337)	-	-	18,892	(337)
Healthcare	13,363	(174)	10,581	(1,251)	23,944	(1,425)
Basic materials	3,456	(925)	-	-	3,456	(925)
Industrial goods	66,287	(5,058)	16,919	(267)	83,206	(5,325)
Energy	-	-	11,808	(288)	11,808	(288)
Real estate	12,766	(1,745)	-	-	12,766	(1,745)
Corporate Bonds						
BBB	213,493	(154)	-	-	213,493	(154)
BBB+	528,554	(676)	-	-	528,554	(676)
A-	178,144	(395)	-	-	178,144	(395)
A	217,066	(135)	-	-	217,066	(135)
AAA	108,003	(246)	-	-	108,003	(246)
Government Securities						
AAA	625,633	(250)	-	-	625,633	(250)
AA+	268,315	(207)	-	-	268,315	(207)
Mutual Funds						
Fixed income	-	-	26,534	(331)	26,534	(331)
	<u>\$ 2,275,709</u>	<u>\$ (11,754)</u>	<u>\$ 198,997</u>	<u>\$ (12,770)</u>	<u>\$ 2,474,706</u>	<u>\$ (24,524)</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 8 - Investments (continued)

	2013					
	Less than Twelve Months		Twelve Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Common Stocks						
Consumer goods	\$ 327,071	\$ (20,469)	\$ -	\$ -	\$ 327,071	\$ (20,469)
Financial	71,900	(8,855)	-	-	71,900	(8,855)
Technology	312,905	(17,142)	-	-	312,905	(17,142)
Services	14,167	(679)	-	-	14,167	(679)
Healthcare	131,093	(11,501)	-	-	131,093	(11,501)
Basic materials	128,230	(23,102)	-	-	128,230	(23,102)
Industrial goods	89,811	(8,493)	-	-	89,811	(8,493)
Utilities	46,680	(6,472)	-	-	46,680	(6,472)
Energy	37,730	(3,942)	-	-	37,730	(3,942)
Government Securities						
AAA	1,848,573	(112,124)	-	-	1,848,573	(112,124)
Not rated	1,277,667	(29,714)	-	-	1,277,667	(29,714)
Mutual Funds						
Equity - domestic	2,359,152	(106,804)	5,823	(4,176)	2,364,975	(110,980)
Fixed income	61,829	(1,312)	2,472	(86)	64,301	(1,398)
Equity - international	-	-	19,416	(515)	19,416	(515)
Mixed - international	8,681	(68)	-	-	8,681	(68)
	<u>\$ 6,715,489</u>	<u>\$ (350,677)</u>	<u>\$ 27,711</u>	<u>\$ (4,777)</u>	<u>\$ 6,743,200</u>	<u>\$ (355,454)</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 9 - Endowments

WITF's endowments consist of several funds established for a variety of purposes. Its endowments include a donor-restricted endowment fund. As required by accounting principles generally accepted in the United States (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of WITF has interpreted the relevant state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, WITF classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, which includes unrealized gains or losses on investments. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets, which includes interest and dividends and realized gains or losses on sale of investments, net of fees, is classified as unrestricted or temporarily restricted net assets until those amounts are appropriated for expenditure by WITF in a manner consistent with the standard of prudence prescribed by the relevant state law. Unless specifically defined by a donor-restricted endowment fund required by donor stipulation, WITF considers the following factors in making a determination to accumulate or appropriate endowment funds:

- a) The duration and preservation of the fund
- b) The purposes of the organization and the donor-restricted endowment fund
- c) General economic conditions
- d) The possible effect of inflation and deflation
- e) The expected total return from income and appreciation of investments
- f) Other resources of the organization
- g) The investment policies of the organization

The following schedule represents the endowment net asset composition by type of endowment fund as of June 30:

	<u>2014</u>	<u>2013</u>
Permanently restricted endowment funds	\$ 238,912	\$ 235,060
Unrestricted endowment funds	<u>60,247</u>	<u>17,000</u>
	<u>\$ 299,159</u>	<u>\$ 252,060</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 9 - Endowments (continued)**Interpretation of Relevant Law (continued)**

The following schedule represents the changes in endowment net assets for the years ended June 30:

	2014		
	Unrestricted	Permanently Restricted	Total
Endowment Net Assets, Beginning	\$ 17,000	\$ 235,060	\$ 252,060
Investment return			
Interest and dividends	-	1,869	1,869
Unrealized holding losses	-	(16,148)	(16,148)
Realized gains	-	41,378	41,378
Fees	-	-	-
Contributions	-	20,000	20,000
Disbursements	-	-	-
Transfer	43,247	(43,247)	-
Endowment Net Assets, Ending	<u>\$ 60,247</u>	<u>\$ 238,912</u>	<u>\$ 299,159</u>
	2013		
Endowment Net Assets, Beginning	\$ 11,756	\$ 214,000	\$ 225,756
Investment return			
Interest and dividends	-	5,882	5,882
Unrealized holding gains	-	16,060	16,060
Realized gains	-	-	-
Fees	-	(638)	(638)
Contributions	-	5,000	5,000
Disbursements	-	-	-
Transfer	5,244	(5,244)	-
Endowment Net Assets, Ending	<u>\$ 17,000</u>	<u>\$ 235,060</u>	<u>\$ 252,060</u>

Funds with Deficiencies

The fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the relevant state law requires WITF to retain as a fund of perpetual duration. In accordance with GAAP, these deficiencies are reported as unrestricted net assets. There were no such deficiencies reported as of June 30, 2014 and 2013.

Note 9 - Endowments (continued)**Return Objectives and Risk Parameters**

WITF has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that WITF must hold in perpetuity or for a donor-specified period(s) as well as Board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results, to allow WITF to fund the appropriate programs while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

WITF relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). WITF targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Endowment Spending Policy and How the Investment Objectives Relate to the Spending Policy

The endowment funds of WITF are comprised of donor-designated endowment funds. The spending rate is the withdrawal rate from the endowment funds to fund specific expenditures consistent with specific endowment funds' objectives and approved by the Board of Directors. The not-to-exceed spending rate shall be recommended by the Investment Committee and approved by the Board of Directors, taking into consideration the following goals:

- a) Maximize long-term return goals
- b) Preserve the real long-term purchasing power of the Endowment Funds' portfolio's principal
- c) Optimize annual distribution from the Endowment Funds' portfolio
- d) Promote accountability of asset management
- e) Promote the Organization's fundraising efforts

The general spending policy of the Endowment Funds is based on a total return policy in which capital gains, interest, and dividends are reinvested in the Endowment. The spending rate shall be based upon the moving average of the fair market values reported for the previous three years (twelve quarters). A target spending rate of 4.5% is recommended for an endowment that has a balanced allocation to equities and fixed income. For approval each year, the Investment and Finance Committee will recommend to the Board of Directors the spending rate, considering the size, growth, and performance (past and projected) of the Endowment Funds and the needs of the operating budget. The recommended spending rate is not to exceed the target of 4.5%. For the years ended June 30, 2014 and 2013, the Board of Directors approved a spending rate of 0%.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 10 - Property and Equipment

Property and equipment consists of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Building	\$ 16,746,449	\$ 16,746,449
Broadcasting equipment	8,399,018	8,321,188
Production equipment	2,893,994	2,868,539
Land *	1,542,360	1,542,360
Office equipment	1,545,445	1,378,531
DTV equipment	1,121,939	1,121,939
Furniture and fixtures	839,561	841,069
Donated equipment	603,920	603,920
ITFS equipment	276,022	276,022
Trucks	199,905	184,917
FM equipment	179,187	171,987
Uplink equipment	127,332	127,332
Leasehold improvements	106,625	43,515
Building improvements	55,654	53,426
Domain name	6,000	6,000
	<u>34,643,411</u>	<u>34,287,194</u>
Accumulated depreciation and amortization	<u>(14,123,877)</u>	<u>(12,469,023)</u>
	<u>\$ 20,519,534</u>	<u>\$ 21,818,171</u>

* Not depreciated

Depreciation and amortization expense amounted to \$1,654,854 and \$1,749,223 for the years ended June 30, 2014 and 2013, respectively.

WHP, a commercial television station in Harrisburg, Pennsylvania, contributed land, which was valued at \$122,000 by the Executive Committee of the Board of Directors in 1964 when received. The land was contributed with the provision that, if at any time after January 1975, WITF should cease to use said land for educational television purposes, it will revert to WHP.

Note 11 - Loan Closing Costs

Loan closing costs represent costs incurred in closing on and refinancing of notes payable to Citizens Bank (see Note 14) and consists of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Loan closing costs	\$ 197,524	\$ 189,745
Accumulated amortization	<u>(41,581)</u>	<u>(32,312)</u>
	<u>\$ 155,943</u>	<u>\$ 157,433</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 11 - Loan Closing Costs (continued)

Amortization expense amounted to \$9,269 and \$8,250 for the years ended June 30, 2014 and 2013, respectively.

The estimated amortization expense consists of the following for the five years ending June 30:

2015	\$	9,850
2016		9,850
2017		9,850
2018		9,850
2019		8,783

Note 12 - Obligations under Capital Leases

An analysis of leased property under capital leases consists of the following as of and for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Office equipment	\$ 46,582	\$ 46,582
Accumulated depreciation	<u>(30,724)</u>	<u>(21,406)</u>
	<u>\$ 15,858</u>	<u>\$ 25,176</u>
Amortization expense	<u>\$ 9,318</u>	<u>\$ 8,845</u>
Interest expense	<u>\$ 1,981</u>	<u>\$ 2,153</u>

The amortization expense on capital leases is included in the amount of depreciation and amortization expense reported in Note 10.

Future minimum lease payments under capital leases, together with the present value of the net minimum lease payments, consist of the following for the remaining three years ending June 30:

2015	\$	6,048
2016		3,503
2017		144
		<u>9,695</u>
Amount representing interest		<u>(1,440)</u>
	\$	<u>8,255</u>
Current portion	\$	5,028
Noncurrent portion		3,227
	\$	<u>8,255</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 13 - Charitable Gift Annuity Obligation

During the year ended June 30, 2011 and prior, WITF was the recipient of gift annuities that provides for the payment of distributions to the annuitants for the remainder of their lives. After this time period, the remaining assets are available for WITF's use. The annuities are reflected as a liability on WITF's consolidated statement of financial position at their present value discounted over the expected lives of the annuitants using discount rates ranging from 2.00% to 6.20%. The value of the gift annuities received over the calculated liability is recognized as unrestricted contribution revenue. There were no new gift annuities during the years ended June 30, 2014 and 2013. WITF will calculate the present value of the estimated future payments to the annuitants on an annual basis. The charitable gift annuity obligation amounted to \$142,891 and \$154,250 as of June 30, 2014 and 2013, respectively.

Note 14 - Long-Term Debt

On January 8, 2009, WITF entered into a note payable agreement with Citizens Bank of Pennsylvania (Citizens Bank) for \$1,000,000 for the purchase of a station license. The note required monthly payments of \$8,333, plus interest through January 8, 2014, plus a balloon payment at maturity. On November 5, 2013, WITF refinanced the note payable with Citizens Bank. The amended agreement requires monthly payments of \$8,766, plus interest through November 5, 2018. Interest on the unpaid principal balance is unchanged under the amended agreement and accrues at a variable rate of LIBOR, plus 225 basis points, which was 2.40% and 2.44% as of June 30, 2014 and 2013, respectively. The loan is collateralized by the station license.

On August 3, 2009, WITF entered into an agreement with Citizens Bank of Pennsylvania, which converted an outstanding Tax-Exempt Variable Rate Demand Revenue Bond, Series of 2005 to a Bank Qualified Tax-Free Term Loan for \$18,615,000. The loan requires varying annual principal repayments, with all outstanding principal due on the maturity date of October 31, 2032. Additionally, the loan requires monthly interest payments, the amount of which is determined based on a rate of 30-day LIBOR, plus 250 basis points, multiplied by 68% which was 1.80% and 1.83% as of June 30, 2014 and 2013, respectively. All accrued and unpaid interest will be due on the maturity date. The loan is collateralized by a mortgage on the location of WITF's primary facility.

Long-term debt consists of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Citizens Bank of Pennsylvania - facilities	\$ 16,350,000	\$ 16,850,000
Citizens Bank of Pennsylvania - station license	464,593	558,333
	16,814,593	17,408,333
Current maturities of long-term debt	(630,191)	(1,058,333)
	<u>\$ 16,184,402</u>	<u>\$ 16,350,000</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 14 - Long-Term Debt (continued)

Aggregate maturities of long-term debt assuming, no change in these terms or other current terms, consist of the following for the five years ending June 30, 2019, and thereafter:

2015	\$	630,191
2016		655,191
2017		685,191
2018		715,191
2019		688,829
Thereafter		<u>13,440,000</u>
	\$	<u>16,814,593</u>

In order to achieve a fixed interest rate on a portion of the above-mentioned variable rate debt, WITF entered into an interest rate swap agreement that began on September 28, 2005 and ends on October 1, 2020. The agreement provides for WITF to pay a fixed rate of interest of 3.40% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of 68% of one-month LIBOR, applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$2,226,000 at the beginning of the agreement, will increase to a high of \$11.2 million through 2009, and then decrease to \$7.7 million at maturity.

WITF entered into an interest rate swap agreement that began on April 1, 2008 and ends on October 1, 2020. The agreement provides for WITF to pay a fixed rate of interest of 2.98% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of 68% of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$7,600,000 at the beginning of the agreement and will decrease to \$5,106,000 at maturity.

WITF entered into an interest rate swap agreement that began on January 8, 2009 and ends on January 8, 2014. The agreement provides for WITF to pay a fixed rate of interest of 2.14% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. On November 5, 2013, this agreement was terminated.

WITF entered into an interest rate swap agreement that began on November 5, 2013 and ends on November 5, 2018. The agreement provides for WITF to pay a fixed rate of interest of 1.33% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$525,954 at the beginning of the agreement and will decrease to \$8,766 at maturity.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 14 - Long-Term Debt (continued)

WITF has recorded the value of the interest rate swaps on the consolidated statement of financial position with the change in value reported on the consolidated statement of activities. The interest rate swaps are reported in the consolidated financial statements of WITF as follows for the years ended June 30:

	2014	
	Presentation on Consolidated Statement of Financial Position	Presentation on Consolidated Statement of Activities (Unrestricted)
		Change in Fair Value of Interest Rate Swap
Interest rate swap #1 (2005)	\$ (1,173,102)	\$ 127,735
Interest rate swap #2 (2008)	(632,101)	59,767
Interest rate swap #3 (2009)	-	6,046
Interest rate swap #4 (2013)	(5,137)	(5,137)
	<u>\$ (1,810,340)</u>	<u>\$ 188,411</u>
	2013	
Interest rate swap #1 (2005)	\$ (1,300,837)	\$ 534,574
Interest rate swap #2 (2008)	(691,868)	324,408
Interest rate swap #3 (2009)	(6,046)	10,819
	<u>\$ (1,998,751)</u>	<u>\$ 869,801</u>

Interest expense amounted to \$846,005 and \$876,647 for the years ended June 30, 2014 and 2013, respectively.

Note 15 - Commitments

WITF leases various operating facilities and equipment under operating leases. Future minimum lease payments consist of the following for the remaining five years ending June 30:

2015	\$ 134,766
2016	139,560
2017	125,489
2018	50,147
2019	10,569

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 15 - Commitments (continued)

Future minimum lease payments disclosed above exclude sublease income related to the broadcast tower. The amounts to be received consist of the following for the remaining four years ending June 30:

2015	\$	170,105
2016		123,421
2017		106,886
2018		61,404

Rent expense amounted to \$145,575 and \$127,173 for the years ended June 30, 2014 and 2013, respectively, excluding sublease income of \$211,892 and \$217,515, respectively.

WITF entered into several leases for Educational Broadband Service (EBS) stations that are not currently being used by WITF. The stations are being leased in four different locations. The leases each required an initial deposit to WITF, which amounted to \$8,268,228 in total. The leases require initial monthly payments ranging from \$5,992 to \$17,775 and have an initial term of ten years, with two ten-year renewal options. The monthly payment amounts will increase by 3% on an annual basis. The initial deposits, along with the monthly payments, are being recognized on a straight-line basis over the term of the agreements.

During the year ended June 30, 2009, WITF entered into another lease for excess capacity use of Educational Broadband Service (EBS). The lease required an initial deposit to WITF of \$432,943. The lease requires initial monthly payments of \$2,598 and has an initial term of ten years, with two ten-year renewal options. The monthly payment amounts will increase by 3% on an annual basis. The initial deposits, along with the monthly payments, are being recognized on a straight-line basis over the term of the agreement.

Deferred revenue on the above leases amounted to \$4,714,694 and \$5,257,551 as of June 30, 2014 and 2013, respectively. Rental income on the above leases amounted to \$1,283,547 for each of the years ended June 30, 2014 and 2013.

Future minimum lease payments consist of the following for the five years ending June 30, 2019, and thereafter:

2015	\$	762,001
2016		784,861
2017		808,407
2018		832,659
2019		857,639
Thereafter		<u>21,242,474</u>
	\$	<u>25,288,041</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 16 - Net Assets

Temporarily Restricted - Temporarily restricted net assets consist of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Promises to give - <i>On Trusted Ground</i>	\$ 1,176,013	\$ 1,362,997
Television and radio underwriting contracts	320,577	313,047
Promises to give - Capital Campaign	291,324	291,324
Promises to give - Other	40,260	-
Cash - <i>On Trusted Ground</i> programs	5,343	9,947
Promises to give - fundraising campaigns	5,074	-
	<u>\$ 1,838,591</u>	<u>\$ 1,977,315</u>

Permanently Restricted - Permanently restricted net assets consist of the following as of June 30:

	<u>2014</u>	<u>2013</u>
Endowment investments	\$ 238,912	\$ 235,060
Promises to give - <i>On Trusted Ground</i> - endowment gift	90,000	10,000
	<u>\$ 328,912</u>	<u>\$ 245,060</u>

Note 17 - Donated Services and Materials

WITF receives services donated by people interested in WITF's programs. However, when the value of donated services is ascertainable and the services meet the requirements for financial statement recognition, they are reflected in the consolidated financial statement as revenue and expenses. There were no donated licensing agreements, equipment, and professional services recorded for each of the years ended June 30, 2014 and 2013.

Note 18 - Pension

WITF sponsors a defined benefit pension plan. The benefits under this plan were frozen effective April 30, 2005. In September 2006, an accounting standard was issued for Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans. Effective for the fiscal year ended June 30, 2007, the Organizations adopted the provisions of this standard and recognized the funded status of the plan that it sponsors.

Guidance on fair value measurements establishes a fair value hierarchy that is intended to increase consistency and comparability in fair value measurements and related disclosures. The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable (see Note 3).

The following is a description of the valuation methodology used for plan investments measured at fair value. There has been no significant change in the methodology used during the years ended June 30, 2014 and 2013.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 18 - Pension (continued)**Level 1 - Fair Value Measurements**

Investments in interest-bearing cash are stated at cost, which approximates fair value. The fair values of money market, equity securities, government securities, mutual funds, and real estate investment trusts are based on quoted market prices reported in the active market on which the individual securities are traded. All of these investments are classified within Level 1 of the valuation hierarchy. The Plan does not hold any Level 2 or 3 investments.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the plan's management believes the valuation methodology is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain investments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the plan's investments at fair value as of June 30:

	2014			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and Money Market Fund	\$ 333,896	\$ 333,896	\$ -	\$ -
Equity Securities				
Common stocks	2,171,279	2,171,279	-	-
American Depositary Receipt (ADR)	1,147,449	1,147,449	-	-
Foreign stocks	160,072	160,072	-	-
Total Equity Securities	3,478,800	3,478,800	-	-
Debt Securities				
Corporate bonds	704,930	704,930	-	-
Foreign bonds and notes	133,671	133,671	-	-
Asset backed securities	33,001	33,001	-	-
Total Debt Securities	871,602	871,602	-	-
Government Securities				
AAA	794,316	794,316	-	-
Real Estate Investment Trusts	19,930	19,930	-	-
	\$ 5,498,544	\$ 5,498,544	\$ -	\$ -

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 18 - Pension (continued)**Level 1 - Fair Value Measurements (continued)**

	2013			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and Money Market Fund	\$ 368,127	\$ 368,127	\$ -	\$ -
Equity Securities				
Common stocks	2,060,576	2,060,576	-	-
American Depository Receipt (ADR)	979,236	979,236	-	-
Foreign stocks	77,008	77,008	-	-
Total Equity Securities	3,116,820	3,116,820	-	-
Government Securities				
AAA	533,219	533,219	-	-
Not rated	344,555	344,555	-	-
Total Government Securities	877,774	877,774	-	-
Real Estate Investment Trusts	15,100	15,100	-	-
Mutual Funds				
Fixed income	659,309	659,309	-	-
	<u>\$ 5,037,130</u>	<u>\$ 5,037,130</u>	<u>\$ -</u>	<u>\$ -</u>

The following table sets forth the Plan's funded status as of June 30, 2014 and 2013, and amounts recognized in WITF's consolidated statement of financial position as of June 30:

	2014	2013
Change in Benefit Obligation		
Projected benefit obligation at beginning of year	\$ 6,576,620	\$ 6,761,125
Excess gain	(62,420)	(31,619)
Interest cost	304,169	296,826
Change due to change in assumptions	402,635	(180,721)
Distributions	(297,057)	(268,991)
Projected benefit obligation at end of year	<u>6,923,947</u>	<u>6,576,620</u>

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 18 - Pension (continued)

	<u>2014</u>	<u>2013</u>
Change in Plan Assets		
Fair value of plan assets at beginning of year	5,037,130	4,916,194
Employer contributions	60,790	79,929
Actual return on plan assets	697,681	309,998
Distributions	<u>(297,057)</u>	<u>(268,991)</u>
Fair value of plan assets at end of year	<u>5,498,544</u>	<u>5,037,130</u>
Funded Status and Accrued Pension Liability	<u>\$ (1,425,403)</u>	<u>\$ (1,539,490)</u>

Items not yet recognized as a component of net periodic pension cost amounted to \$2,494,445 and \$2,507,009 for the years ended June 30, 2014 and 2013, respectively. Net periodic pension cost for the years ended June 30, 2014 and 2013 is reported net of deferred tax benefit (expense) of \$18,000 and (\$29,000), respectively, for the portion related to Enterprises.

The accumulated benefit obligation amounted to \$6,923,947 and \$6,576,620 as of June 30, 2014 and 2013, respectively.

Net periodic pension expense included the following components for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Interest cost	\$ 304,169	\$ 296,826
Amortization of net (gain) or loss	71,129	74,785
Expected return on plan assets	<u>(416,031)</u>	<u>(408,822)</u>
Net Periodic Pension Cost	<u>\$ 40,733</u>	<u>\$ 37,211</u>

The plan's funded status as of any measurement date is based on prevailing market conditions as to discount rate and plan assets and, accordingly, is subject to volatility.

The following weighted average rates were used in determining the actuarial present value of the projected benefit obligations and the related net periodic pension cost as of and for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Discount rate	4.25%	4.75%
Expected long-term rate of return on plan assets	8.50%	8.50%
Rate of increase in future compensation levels	-	-

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 18 - Pension (continued)

The expected long-term rate of return on plan assets (8.50%) reflects the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The selected rate considers the historical and expected future investment trends of the present and expected assets in the plan.

The objective of the plan is to accumulate adequate funds to meet its obligations and required payments. In order to meet these objectives, the plan intends to invest at least 36% of total plan assets in equity securities of U. S. companies. Investments in securities of foreign issuers are also permitted unless substantial associated risks are apparent. At least 25% of total plan assets are to be invested in fixed income. Investments in money market funds are permitted as needed for liquidity purposes or for temporary defensive purposes. The following categories of securities are not permissible for investment without the Finance Committee's prior written approval (among others): unregistered or restricted stock, commodities, tax-exempt securities, options, futures, direct investment in private debt of equity securities, partnerships or any issues or instruments which might cause the plan to be in violation of the Prohibited Transactions rules of ERISA.

Benefits expected to be paid to participants in each of the next five years, and in the aggregate for the subsequent years thereafter are as follows:

2015	\$	333,490
2016		347,513
2017		362,479
2018		387,490
2019		420,691
2020 to 2024		2,195,403

No contributions are expected to be paid to the plan during the next fiscal year.

The investment allocation of Plan assets consist of the following as of June 30:

	2014	2013
Cash and money markets	6%	7%
Equity securities	63	62
Debt securities	16	-
Government securities	14	17
Real estate investment trust	1	1
Mutual funds	-	13
	<u>100%</u>	<u>100%</u>

WITF had a tax deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan was funded entirely by employee contributions. Effective October 1, 2000, WITF replaced the 403(b) plan with a defined contribution plan under Section 401(k) of the Internal Revenue Code covering employees who meet certain length of service requirements. WITF's expense under the plan for the years ended June 30, 2014 and 2013 amounted to \$243,321 and \$259,742, respectively.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 19 - Income Taxes

Income taxes for Enterprises consist of the following for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Deferred tax benefit, excluding effects of the following:	\$ (8,000)	\$ (4,000)
Expense of net operating loss carryforwards	<u>45,000</u>	<u>62,000</u>
	<u>\$ 37,000</u>	<u>\$ 58,000</u>

The federal income tax provision differs from the provision that would result from applying graduated federal statutory rates to income before income taxes because of the federal benefit of state income taxes and because certain transactions are without tax consequences.

The net deferred income taxes for Enterprises in the accompanying consolidated statement of financial position consist of the following as of June 30:

	<u>2014</u>		
	<u>Federal</u>	<u>State</u>	<u>Total</u>
Deferred income tax assets - current	\$ 11,000	\$ 3,000	\$ 14,000
Deferred income tax assets - noncurrent	203,000	94,000	297,000
Deferred income tax liabilities - noncurrent	<u>(43,000)</u>	<u>(14,000)</u>	<u>(57,000)</u>
	<u>\$ 171,000</u>	<u>\$ 83,000</u>	<u>\$ 254,000</u>
	<u>2013</u>		
Deferred income tax assets - current	\$ 9,000	\$ 3,000	\$ 12,000
Deferred income tax assets - noncurrent	214,000	97,000	311,000
Deferred income tax liabilities - noncurrent	<u>(38,000)</u>	<u>(12,000)</u>	<u>(50,000)</u>
	<u>\$ 185,000</u>	<u>\$ 88,000</u>	<u>\$ 273,000</u>

Enterprises has federal net operating loss carryforwards of \$315,340. Of this total, \$305,807 will expire in fiscal year 2030, and \$9,533 will expire in fiscal year 2031.

Enterprises has Pennsylvania net operating loss carryforwards of \$562,218. Of this total, \$24,628 will expire in fiscal year 2027, \$71,619 will expire in fiscal year 2028, \$456,438 will expire in fiscal year 2030, and \$9,533 will expire in fiscal year 2031.

WITF, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2014 and 2013

Note 20 - Community Service Grants

The Corporation for Public Broadcasting (CPB) is a private, nonprofit grant making organization responsible for funding television and radio stations. CPB distributes annual Community Service Grants (CSG) to qualifying public telecommunication entities. CSG is used to augment the financial resources of public broadcasting stations and thereby to enhance the quality of programming and expand the scope of public broadcasting services.

According to the Communications Act, funds may be used at the discretion of recipients. Public broadcasters use these funds for purposes relating primarily for program acquisition and general station operations.

The grants are reported on the accompanying consolidated financial statements as unrestricted operating funds; however, certain guidelines must be satisfied in connection with application for and use of the grants to maintain eligibility and compliance requirements. These guidelines pertain to the use of grant funds, recordkeeping, audits, financial reporting, and licensee status with the FCC.

Community Service Grants received during the years ended June 30, 2014 and 2013 amounted to \$1,084,991 and \$1,146,647, respectively.

Note 21 - Functional Expenses

The Organizations operate the WITF-TV and FM stations in Harrisburg, Pennsylvania. The functional expense classification of providing these services are as follows for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Program Services	\$ 10,819,735	\$ 11,826,044
Supporting Services		
Fundraising	1,629,922	1,739,663
Management and general	<u>1,336,977</u>	<u>1,226,580</u>
	<u>\$ 13,786,634</u>	<u>\$ 14,792,287</u>

Note 22 - Concentrations of Cash and Credit Risk

At times during the years ended June 30, 2014 and 2013, the Organizations' cash balances may have exceeded the federally insured limit of \$250,000.

The interest rate swap (refer to Note 14) exposes WITF to credit risk to the extent the swap has a positive fair value. A positive fair value indicates that the counterparty owes WITF money while a negative fair value indicates that WITF owes the counterparty. WITF manages this risk by dealing with high-quality counterparties.

WITF, Inc. and Subsidiary

Consolidating Schedule of Financial Position Information

	June 30, 2014			
	WITF, Inc.	WITF Enterprises, Inc.	Eliminations	Totals
Assets				
Current Assets				
Cash and cash equivalents	\$ 742,595	\$ 466,826	\$ -	\$ 1,209,421
Accounts receivable, net	430,911	1,027,987	-	1,458,898
Contracts receivable	320,577	-	-	320,577
Inventory and prepaid expenses	296,491	15,893	-	312,384
Broadcast rights	22,148	-	-	22,148
Promises to give, net	980,985	-	-	980,985
Investments	10,572,797	-	-	10,572,797
Due from WITF Enterprises, Inc.	1,097,180	-	(1,097,180)	-
Deferred income taxes	-	14,000	-	14,000
Total Current Assets	14,463,684	1,524,706	(1,097,180)	14,891,210
Property and Equipment, Net	20,491,147	28,387	-	20,519,534
Other Assets				
Station license	910,000	-	-	910,000
Promises to give, net	621,686	-	-	621,686
Investments	562,161	-	-	562,161
Deferred income taxes	-	240,000	-	240,000
Loan closing costs, net	155,943	-	-	155,943
Interest in net assets of a community foundation	77,375	-	-	77,375
Investment in affiliates	(155,895)	-	155,895	-
Total Other Assets	2,171,270	240,000	155,895	2,567,165
Total Assets	\$ 37,126,101	\$ 1,793,093	\$ (941,285)	\$ 37,977,909

	June 30, 2014			
	WITF, Inc.	WITF Enterprises, Inc.	Eliminations	Totals
Liabilities and Net Assets/ Stockholders' Equity				
Current Liabilities				
Current maturities of long-term debt	\$ 630,191	\$ -	\$ -	\$ 630,191
Current portion of obligations under capital leases	5,028	-	-	5,028
Accounts payable	489,696	459,505	-	949,201
Accrued payroll and vacation	258,744	69,997	-	328,741
Accrued and withheld payroll taxes	10,679	3,541	-	14,220
Deferred revenue	1,483,936	-	-	1,483,936
Accrued interest payable	65,445	-	-	65,445
Broadcast rights	9,338	-	-	9,338
Due to WITF, Inc.	-	1,097,180	(1,097,180)	-
Total Current Liabilities	2,953,057	1,630,223	(1,097,180)	3,486,100
Other Liabilities				
Long-term debt	16,184,402	-	-	16,184,402
Deferred revenue	3,431,147	-	-	3,431,147
Interest rate swap liability	1,810,340	-	-	1,810,340
Accrued pension liability	1,106,638	318,765	-	1,425,403
Charitable gift annuity obligation	142,891	-	-	142,891
Obligations under capital leases	3,227	-	-	3,227
Total Other Liabilities	22,678,645	318,765	-	22,997,410
Total Liabilities	25,631,702	1,948,988	(1,097,180)	26,483,510
Net Assets				
Unrestricted	9,326,896	-	-	9,326,896
Temporarily restricted	1,838,591	-	-	1,838,591
Permanently restricted	328,912	-	-	328,912
Total Restricted Net Assets	2,167,503	-	-	2,167,503
Total Net Assets	11,494,399	-	-	11,494,399
Stockholders' Equity				
Common stock	-	100	(100)	-
Paid-in capital	-	503,189	(503,189)	-
Retained earnings	-	(370,827)	370,827	-
Accumulated other comprehensive loss	-	(288,357)	288,357	-
Total Stockholders' Equity	-	(155,895)	155,895	-
Total Net Assets/ Stockholders' Equity	11,494,399	(155,895)	155,895	11,494,399
Total Liabilities and Net Assets/Stockholders' Equity	\$ 37,126,101	\$ 1,793,093	\$ (941,285)	\$ 37,977,909

WITF, Inc. and Subsidiary

Consolidating Schedule of Financial Position Information (continued)

	June 30, 2013			
	WITF, Inc.	WITF Enterprises, Inc.	Eliminations	Totals
Assets				
Current Assets				
Cash and cash equivalents	\$ 679,007	\$ 758,223	\$ -	\$ 1,437,230
Accounts receivable, net	633,731	567,485	-	1,201,216
Contracts receivable	313,047	-	-	313,047
Inventory and prepaid expenses	391,635	11,661	-	403,296
Broadcast rights	14,840	-	-	14,840
Promises to give, net	846,354	-	-	846,354
Investments	10,621,414	-	-	10,621,414
Due from WITF Enterprises, Inc.	1,016,349	-	(1,016,349)	-
Deferred income taxes	-	12,000	-	12,000
Total Current Assets	14,516,377	1,349,369	(1,016,349)	14,849,397
Property and Equipment, Net	21,788,171	30,000	-	21,818,171
Other Assets				
Station license	910,000	-	-	910,000
Promises to give, net	829,341	-	-	829,341
Investments	500,162	-	-	500,162
Deferred income taxes	-	261,000	-	261,000
Loan closing costs, net	157,433	-	-	157,433
Interest in net assets of a community foundation	69,691	-	-	69,691
Investment in affiliates	(208,959)	-	208,959	-
Total Other Assets	2,257,668	261,000	208,959	2,727,627
Total Assets	\$ 38,562,216	\$ 1,640,369	\$ (807,390)	\$ 39,395,195

June 30, 2013

	WITF, Inc.	WITF Enterprises, Inc.	Eliminations	Totals
Liabilities and Net Assets/ Stockholders' Equity				
Current Liabilities				
Current maturities of long-term debt	\$ 1,058,333	\$ -	\$ -	\$ 1,058,333
Current portion of obligations under capital leases	11,868	-	-	11,868
Accounts payable	363,310	447,951	-	811,261
Accrued payroll and vacation	260,952	85,962	-	346,914
Accrued and withheld payroll taxes	11,397	9,914	-	21,311
Deferred revenue	1,481,787	-	-	1,481,787
Accrued interest payable	65,482	-	-	65,482
Broadcast rights	8,389	-	-	8,389
Due to WITF, Inc.	-	1,016,349	(1,016,349)	-
Total Current Liabilities	3,261,518	1,560,176	(1,016,349)	3,805,345
Other Liabilities				
Long-term debt	16,350,000	-	-	16,350,000
Deferred revenue	3,974,003	-	-	3,974,003
Interest rate swap liability	1,998,751	-	-	1,998,751
Accrued pension liability	1,250,338	289,152	-	1,539,490
Charitable gift annuity obligation	154,250	-	-	154,250
Obligations under capital leases	8,366	-	-	8,366
Total Other Liabilities	23,735,708	289,152	-	24,024,860
Total Liabilities	26,997,226	1,849,328	(1,016,349)	27,830,205
Net Assets				
Unrestricted	9,342,615	-	-	9,342,615
Temporarily restricted	1,977,315	-	-	1,977,315
Permanently restricted	245,060	-	-	245,060
Total Restricted Net Assets	2,222,375	-	-	2,222,375
Total Net Assets	11,564,990	-	-	11,564,990
Stockholders' Equity				
Common stock	-	100	(100)	-
Paid-in capital	-	503,189	(503,189)	-
Retained earnings	-	(452,215)	452,215	-
Accumulated other comprehensive loss	-	(260,033)	260,033	-
Total Stockholder's Equity	-	(208,959)	208,959	-
Total Net Assets/ Stockholders' Equity	11,564,990	(208,959)	208,959	11,564,990
Total Liabilities and Net Assets/Stockholders' Equity	\$ 38,562,216	\$ 1,640,369	\$ (807,390)	\$ 39,395,195

WITF, Inc. and Subsidiary

Consolidating Schedule of Activities Information

	Year Ended June 30, 2014						
	WITF, Inc.				WITF Enterprises, Inc.		
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		Eliminations	Total
Revenue							
Fees and rentals	\$ 3,058,499	\$ -	\$ -	\$ 3,058,499	\$ 3,536,879	\$ -	\$ 6,595,378
Contributions	4,052,701	95,760	100,000	4,248,461	-	-	4,248,461
Program underwriting	-	1,563,723	-	1,563,723	-	-	1,563,723
Interest income	329,036	-	-	329,036	-	-	329,036
Gain on sale of investments	11,665	-	-	11,665	-	-	11,665
Net assets released from restrictions	1,798,207	(1,798,207)	-	-	-	-	-
Management fee income	487,956	-	-	487,956	-	(487,956)	-
Investment in subsidiary income	53,064	-	-	53,064	-	(53,064)	-
Total Revenue	9,791,128	(138,724)	100,000	9,752,404	3,536,879	(541,020)	12,748,263
Expenses							
Broadcasting	2,777,095	-	-	2,777,095	2,930,535	-	5,707,630
Programming and production	4,295,021	-	-	4,295,021	-	-	4,295,021
Fundraising	1,629,922	-	-	1,629,922	-	-	1,629,922
Management and general	1,336,977	-	-	1,336,977	-	-	1,336,977
Telecommunications	571,076	-	-	571,076	-	-	571,076
Program information	209,008	-	-	209,008	-	-	209,008
Income taxes	-	-	-	-	37,000	-	37,000
Total Expenses	10,819,099	-	-	10,819,099	2,967,535	-	13,786,634
Excess (Deficiency) of Revenue over (under) Expenses	(1,027,971)	(138,724)	100,000	(1,066,695)	569,344	(541,020)	(1,038,371)
Change in Interest in Net Assets of a Community Foundation	7,684	-	-	7,684	-	-	7,684
Unrealized Holding Gains (Losses) on Investments	766,446	-	(16,148)	750,298	-	-	750,298
Change in Fair Value of Interest Rate Swap	188,411	-	-	188,411	-	-	188,411
Change in Charitable Gift Annuity Obligation	(9,177)	-	-	(9,177)	-	-	(9,177)
Gain (Loss) on Items Not Yet Recognized as a Component of Net Periodic Pension Cost	58,888	-	-	58,888	(28,324)	-	30,564
Management Fee Expense	-	-	-	-	(487,956)	487,956	-
Changes in Net Assets/Net Income	\$ (15,719)	\$ (138,724)	\$ 83,852	\$ (70,591)	\$ 53,064	\$ (53,064)	\$ (70,591)

Year Ended June 30, 2013

	WITF, Inc.				WITF		
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Enterprises, Inc.	Eliminations	Total
Revenue							
Fees and rentals	\$ 3,224,443	\$ -	\$ -	\$ 3,224,443	\$ 3,936,056	\$ -	\$ 7,160,499
Contributions	3,934,631	974,448	(1,818)	4,907,261	-	-	4,907,261
Program underwriting	-	1,589,302	-	1,589,302	-	-	1,589,302
Interest income	311,301	-	-	311,301	-	-	311,301
Gain on sale of investments	713,190	-	-	713,190	-	-	713,190
Net assets released from restrictions	2,059,359	(2,059,359)	-	-	-	-	-
Management fee income	474,600	-	-	474,600	-	(474,600)	-
Investment in subsidiary income	124,216	-	-	124,216	-	(124,216)	-
Loss on sale of property and equipment	(19,497)	-	-	(19,497)	-	-	(19,497)
Total Revenue	10,822,243	504,391	(1,818)	11,324,816	3,936,056	(598,816)	14,662,056
Expenses							
Broadcasting	3,075,627	-	-	3,075,627	3,322,742	-	6,398,369
Programming and production	4,549,558	-	-	4,549,558	-	-	4,549,558
Fundraising	1,739,663	-	-	1,739,663	-	-	1,739,663
Management and general	1,226,580	-	-	1,226,580	-	-	1,226,580
Telecommunications	647,541	-	-	647,541	-	-	647,541
Program information	172,576	-	-	172,576	-	-	172,576
Income taxes	-	-	-	-	58,000	-	58,000
Total Expenses	11,411,545	-	-	11,411,545	3,380,742	-	14,792,287
Excess (Deficiency) of Revenue over (under) Expenses	(589,302)	504,391	(1,818)	(86,729)	555,314	(598,816)	(130,231)
Change in Interest in Net Assets of a Community Foundation	6,265	-	-	6,265	-	-	6,265
Unrealized Holding Gains (Losses) on Investments	(74,272)	-	16,060	(58,212)	-	-	(58,212)
Change in Fair Value of Interest Rate Swap	869,801	-	-	869,801	-	-	869,801
Change in Charitable Gift Annuity Obligation	(14,312)	-	-	(14,312)	-	-	(14,312)
Gain on Items Not Yet Recognized as a Component of Net Periodic Pension Cost	115,799	-	-	115,799	43,502	-	159,301
Management Fee Expense	-	-	-	-	(474,600)	474,600	-
Changes in Net Assets/Net Income	\$ 313,979	\$ 504,391	\$ 14,242	\$ 832,612	\$ 124,216	\$ (124,216)	\$ 832,612

WITF, Inc. and Subsidiary

Consolidating Schedule of Changes in Net Assets/Stockholder's Equity Information

	Years Ended June 30, 2014 and 2013										
	WITF, Inc.				WITF Enterprises, Inc.						
	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	Common Stock	Paid-in Capital	Accumulated Comprehensive Income (Loss)	Retained Earnings (Deficit)	Totals	Eliminations	Totals
Net Assets/Stockholder's Equity, June 30, 2012	\$ 9,028,636	\$ 1,472,924	\$ 230,818	\$ 10,732,378	\$ 100	\$ 503,189	\$ (303,535)	\$ (532,929)	\$ (333,175)	\$ 333,175	\$ 10,732,378
Changes in net assets/net income	313,979	504,391	14,242	832,612	-	-	-	80,714	80,714	(80,714)	832,612
Other comprehensive income for net periodic pension costs, net of \$29,000 of deferred tax expense	-	-	-	-	-	-	43,502	-	43,502	(43,502)	-
Net Assets/Stockholder's Equity, June 30, 2013	9,342,615	1,977,315	245,060	11,564,990	100	503,189	(260,033)	(452,215)	(208,959)	208,959	11,564,990
Changes in net assets/net income	(15,719)	(138,724)	83,852	(70,591)	-	-	-	81,388	81,388	(81,388)	(70,591)
Other comprehensive loss for net periodic pension costs, net of \$18,000 of deferred tax benefit	-	-	-	-	-	-	(28,324)	-	(28,324)	28,324	-
Net Assets/Stockholder's Equity, June 30, 2014	\$ 9,326,896	\$ 1,838,591	\$ 328,912	\$ 11,494,399	\$ 100	\$ 503,189	\$ (288,357)	\$ (370,827)	\$ (155,895)	\$ 155,895	\$ 11,494,399

WITF, Inc. and Subsidiary

Consolidating Schedule of Revenue Information

	Year Ended June 30, 2014			
	WITF			
	WITF, Inc.	Enterprises, Inc.	Eliminations	Totals
Topflight media revenue	\$ -	\$ 2,873,132	\$ -	\$ 2,873,132
Memberships	1,841,498	-	-	1,841,498
Program underwriting	1,563,723	-	-	1,563,723
Educational Broadband Service	1,283,547	-	-	1,283,547
Federal grants	1,101,820	-	-	1,101,820
Satellite uplink services	725,364	-	-	725,364
Program revenue	647,298	-	-	647,298
Special gifts	504,542	-	-	504,542
Cash contributions	374,099	-	-	374,099
Radio PA revenue	-	359,410	-	359,410
Interest income	329,036	-	-	329,036
NASRN advertising revenue	-	304,337	-	304,337
Fundraising Campaign	237,815	-	-	237,815
Tower rental	211,892	-	-	211,892
Other grants	118,525	-	-	118,525
TV revenue	70,162	-	-	70,162
Equipment rental	62,605	-	-	62,605
Miscellaneous income	62,216	-	-	62,216
Teleconference revenue	45,840	-	-	45,840
Special events	15,702	-	-	15,702
Gain on sale of investments	11,665	-	-	11,665
School district revenue	2,681	-	-	2,681
Sale of premiums	1,354	-	-	1,354
Management fee income	487,956	-	(487,956)	-
Investment in subsidiary income	53,064	-	(53,064)	-
	<u>\$ 9,752,404</u>	<u>\$ 3,536,879</u>	<u>\$ (541,020)</u>	<u>\$ 12,748,263</u>

Year Ended June 30, 2013

	WITF			
	WITF, Inc.	Enterprises, Inc.	Eliminations	Totals
Topflight media revenue	\$ -	\$ 3,249,713	\$ -	\$ 3,249,713
Memberships	1,635,488	-	-	1,635,488
Program underwriting	1,589,302	-	-	1,589,302
Educational Broadband Service	1,283,547	-	-	1,283,547
Federal grants	1,165,211	-	-	1,165,211
Satellite uplink services	910,693	-	-	910,693
Program revenue	633,314	-	-	633,314
Special gifts	389,884	-	-	389,884
Cash contributions	539,628	-	-	539,628
Radio PA revenue	-	442,383	-	442,383
Interest income	311,301	-	-	311,301
NASRN advertising revenue	-	243,960	-	243,960
Fundraising Campaign	995,889	-	-	995,889
Tower rental	217,515	-	-	217,515
Gain on sale of investments	713,190	-	-	713,190
Other grants	137,343	-	-	137,343
TV revenue	43,818	-	-	43,818
Equipment rental	83,720	-	-	83,720
Miscellaneous income	679	-	-	679
Teleconference revenue	48,025	-	-	48,025
Special events	43,522	-	-	43,522
School district revenue	2,942	-	-	2,942
Sale of premiums	486	-	-	486
Management fee income	474,600	-	(474,600)	-
Investment in subsidiary income	124,216	-	(124,216)	-
Loss on sale of property and equipment	(19,497)	-	-	(19,497)
	<u>\$ 11,324,816</u>	<u>\$ 3,936,056</u>	<u>\$ (598,816)</u>	<u>\$ 14,662,056</u>

WITF, Inc. and Subsidiary

Consolidating Schedule of Functional Expenses Information - by Natural Classification

	Year Ended June 30, 2014								Year Year Ended June 30, 2013	
	Program Services				Support Services			Eliminations and Adjustments	Totals	Totals
	Programming and Production	Broadcasting and Income Taxes	Program Information	Tele- Communications	Fundraising	Management and General	Totals			
Salaries	\$ 1,128,177	\$ 846,983	\$ 82,194	\$ 85,490	\$ 395,781	\$ 512,486	\$ -	\$ 3,051,111	\$ 3,085,235	
Operating expenses of subsidiary, including depreciation expense of \$105	-	2,930,535	-	-	-	-	-	2,930,535	3,322,742	
Depreciation and amortization	682,551	613,637	8,139	66,168	115,599	168,655	-	1,654,749	1,749,223	
Program acquisition	718,732	542,378	-	-	-	-	-	1,261,110	1,335,369	
Interest expense	352,749	118,180	8,294	82,467	113,388	170,927	-	846,005	876,647	
Direct labor	375,857	67,260	3,772	20,426	243	-	-	467,558	486,535	
Power and light	126,884	60,411	2,101	20,889	28,721	43,295	-	282,301	318,532	
Direct mail promotion	-	-	-	-	280,295	-	-	280,295	279,524	
Group life and hospitalization	93,809	73,604	5,998	7,390	41,166	39,523	-	261,490	303,005	
Maintenance and repairs	102,273	41,873	1,694	28,540	30,124	51,032	-	255,536	324,893	
Affiliate dues and fees	143,186	84,718	-	-	33	18,100	-	246,037	257,806	
Payroll taxes	93,306	56,796	5,877	7,241	40,334	38,725	-	242,279	251,154	
Cost of premiums	651	-	365	5,042	198,158	-	-	204,216	229,318	
Banking fees	71,757	-	-	-	-	82,210	-	153,967	118,326	
Pension	58,190	35,986	3,665	4,516	25,154	24,151	-	151,662	157,216	
Professional fees	32,420	22,592	1,456	1,794	9,995	71,975	-	140,232	117,092	
Rent, tower site	-	51,795	-	78,434	-	-	-	130,229	125,758	
Insurance	38,737	40,870	1,018	7,315	11,722	27,791	-	127,453	115,837	
Barter expenses	4,364	2,023	83,654	426	3,406	2,768	-	96,641	130,971	
Contributed services	88,788	-	-	-	-	-	-	88,788	88,788	
Pledge activity	-	-	-	-	88,762	-	-	88,762	94,496	
Travel and entertainment	4,637	5,497	1,556	17,559	48,849	7,022	-	85,120	31,380	
Membership maintenance	-	-	-	-	67,579	-	-	67,579	33,015	
Telephone	18,458	15,688	709	2,137	13,148	15,329	-	65,469	60,867	
Consulting services	11,869	5,092	-	20,505	(6,041)	19,134	-	50,559	71,675	
Other expenses	2,382	15,420	-	24,646	1,725	32	-	44,205	16,756	
Internet access	26,886	12,080	-	-	-	3,890	-	42,856	38,039	
Telemarketing	-	-	-	-	40,051	-	-	40,051	42,471	
Dues and subscriptions	5,455	2,251	-	9,279	9,170	12,319	-	38,474	30,179	
Income taxes of subsidiary	-	37,000	-	-	-	-	-	37,000	58,000	
Outside printing	14,847	306	4	2,999	17,045	432	-	35,633	16,837	
Pennsylvania unemployment insurance	13,074	7,528	824	1,015	5,652	5,427	-	33,520	61,868	

Direct material	663	-	-	25,263	2,446	800	-	29,172	392,919
Provision for uncollectible accounts	-	-	-	9,558	18,120	-	-	27,678	5,726
Special surveys	13,624	13,570	-	-	-	-	-	27,194	26,020
Other building utilities	7,319	8,440	172	1,711	2,353	3,547	-	23,542	19,896
Amortization of broadcast rights	22,504	-	-	-	-	-	-	22,504	13,323
Gas and oil, vehicles	5,196	1,867	41	12,349	847	602	-	20,902	8,515
Other employee benefits	8,270	3,004	431	532	2,991	2,842	-	18,070	13,947
Training	-	1,240	616	650	10,854	3,208	-	16,568	13,795
Postage	2,523	6,567	58	1,596	2,786	2,674	-	16,204	20,204
Rent, equipment	1,390	497	6	12,082	1,253	118	-	15,346	1,415
Data processing supplies	2,695	3,069	131	281	2,103	1,709	-	9,988	11,760
Recruitment	2,156	3,846	105	210	1,682	1,367	-	9,366	3,117
Amortization of loan costing costs	3,865	1,295	91	904	1,242	1,872	-	9,269	8,250
Miscellaneous supplies	314	-	10	7,886	137	149	-	8,496	376
Miscellaneous	1,197	215	200	2,856	1,738	1,848	-	8,054	9,512
Office supplies	189	6,059	7	14	1,119	447	-	7,835	8,172
Award entry fees	1,224	4,458	-	-	-	-	-	5,682	3,174
Advertising expense	9,125	-	(4,180)	47	-	-	-	4,992	271
Video heads and tapes	2,298	-	-	370	192	64	-	2,924	1,771
Taxes and licenses	-	-	-	-	-	507	-	507	450
Art supplies	4	-	-	489	-	-	-	493	-
Lighting supplies	426	-	-	-	-	-	-	426	-
Copier supplies	-	-	-	-	-	-	-	-	120
	<u>\$ 4,295,021</u>	<u>\$ 5,744,630</u>	<u>\$ 209,008</u>	<u>\$ 571,076</u>	<u>\$ 1,629,922</u>	<u>\$ 1,336,977</u>	<u>\$ -</u>	<u>\$ 13,786,634</u>	<u>\$ 14,792,287</u>