

WITF, Inc. and Subsidiary
Financial Statements
and Supplementary Information
June 30, 2012 and 2011

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Independent Auditors' Report on the Financial Statements

To the Board of Directors
WITF, Inc.
Harrisburg, Pennsylvania

We have audited the accompanying consolidated statements of financial position of WITF, Inc. and Subsidiary (collectively, Organizations) as of June 30, 2012, and the related consolidated statements of activities, changes in net assets, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Organizations' management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The consolidated financial statements of the Organizations for the year ended June 30, 2011 were audited by other auditors whose report, dated September 12, 2011, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the 2012 consolidated financial statements referred to above present fairly, in all material respects, the financial position of WITF, Inc. and Subsidiary as of June 30, 2012, and the changes in their net assets and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Reinsel Kuntz Lesher LLP

October 11, 2012

WITF, Inc. and Subsidiary

Consolidated Statements of Financial Position

| | JUNE 30, | |
|--|-----------------------------|-----------------------------|
| | <u>2012</u> | <u>2011</u> |
| Assets | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 1,228,952 | \$ 1,236,540 |
| Accounts receivable, net | 1,017,661 | 1,234,338 |
| Contracts receivable | 378,527 | 351,048 |
| Accrued interest receivable | 2 | 6 |
| Inventory and prepaid expenses | 485,704 | 556,568 |
| Broadcast rights | 8,126 | 116,969 |
| Promises to give, net | 1,004,944 | 1,126,144 |
| Investments | 11,342,132 | 14,060,937 |
| Total Current Assets | <u>15,466,048</u> | <u>18,682,550</u> |
| Property and Equipment, Net | <u>23,325,114</u> | <u>23,308,507</u> |
| Other Assets | | |
| Station license | 910,000 | 910,000 |
| Investments | 474,744 | 492,580 |
| Deferred income taxes | 360,000 | 329,000 |
| Loan closing costs, net | 165,683 | 173,933 |
| Promises to give, net | 125,563 | 50,795 |
| Interest in net assets of a community foundation | 63,426 | 61,796 |
| Total Other Assets | <u>2,099,416</u> | <u>2,018,104</u> |
| Total Assets | <u><u>\$ 40,890,578</u></u> | <u><u>\$ 44,009,161</u></u> |

See accompanying notes.

| | JUNE 30, | |
|---|----------------------|----------------------|
| | <u>2012</u> | <u>2011</u> |
| <i>Liabilities and Net Assets</i> | | |
| Current Liabilities | | |
| Current maturities of long-term debt | \$ 575,000 | \$ 550,000 |
| Current portion of obligations under capital leases | 10,013 | 9,466 |
| Accounts payable | 717,327 | 610,984 |
| Accrued payroll and vacation | 383,212 | 369,657 |
| Accrued and withheld payroll taxes | 47,198 | 37,050 |
| Deferred revenue | 1,518,609 | 1,868,707 |
| Accrued interest payable | 71,338 | 74,288 |
| Broadcast rights | 3,144 | - |
| Total Current Liabilities | <u>3,325,841</u> | <u>3,520,152</u> |
| Other Liabilities | | |
| Long-term debt | 17,408,333 | 17,983,333 |
| Deferred revenue | 4,538,434 | 5,066,843 |
| Interest rate swap liability | 2,868,552 | 1,713,201 |
| Accrued pension liability | 1,844,931 | 564,229 |
| Charitable gift annuity obligation | 156,304 | 139,748 |
| Obligations under capital leases | 15,805 | 25,817 |
| Total Other Liabilities | <u>26,832,359</u> | <u>25,493,171</u> |
| Total Liabilities | <u>30,158,200</u> | <u>29,013,323</u> |
| Net Assets | | |
| Unrestricted | 9,028,636 | 13,291,191 |
| Temporarily restricted | 1,472,924 | 1,468,452 |
| Permanently restricted | 230,818 | 236,195 |
| Total Restricted Net Assets | <u>1,703,742</u> | <u>1,704,647</u> |
| Total Net Assets | <u>10,732,378</u> | <u>14,995,838</u> |
| Total Liabilities and Net Assets | <u>\$ 40,890,578</u> | <u>\$ 44,009,161</u> |

WITF, Inc. and Subsidiary
Consolidated Statements of Activities

| | YEAR ENDED JUNE 30, 2012 | | | Total |
|--|--------------------------|---------------------------|---------------------------|-----------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | |
| Revenue: | | | | |
| Fees and rentals | \$ 6,826,283 | \$ - | \$ - | \$ 6,826,283 |
| Contributions | 4,313,725 | 235,000 | 10,000 | 4,558,725 |
| Program underwriting | - | 1,590,219 | - | 1,590,219 |
| Interest income | 378,576 | - | - | 378,576 |
| Net assets released from restrictions | 1,820,747 | (1,820,747) | - | - |
| Loss on sale of property and equipment | (31,590) | - | - | (31,590) |
| Gain (loss) on sale of investments | (208,668) | - | - | (208,668) |
| Total Revenue | 13,099,073 | 4,472 | 10,000 | 13,113,545 |
| Expenses: | | | | |
| Broadcasting | 6,160,462 | - | - | 6,160,462 |
| Programming and production | 4,581,735 | - | - | 4,581,735 |
| Fundraising | 1,817,917 | - | - | 1,817,917 |
| Management and general | 1,116,621 | - | - | 1,116,621 |
| Telecommunications | 592,965 | - | - | 592,965 |
| Income taxes | 105,000 | - | - | 105,000 |
| Program information | 102,922 | - | - | 102,922 |
| Total Expenses | 14,477,622 | - | - | 14,477,622 |
| Excess (Deficiency) of Revenue Over Expenses | (1,378,549) | 4,472 | 10,000 | (1,364,077) |
| Change in Interest in Net Assets of a Community Foundation | 1,630 | - | - | 1,630 |
| Unrealized Holding Gains (Losses) on Investments | (420,881) | - | (15,377) | (436,258) |
| Change in Fair Value of Interest Rate Swap | (1,155,351) | - | - | (1,155,351) |
| Change in Charitable Gift Annuity Obligation | (29,081) | - | - | (29,081) |
| Gain (Loss) on Items Not Yet Recognized as a Component of Net Periodic Pension Cost | (1,280,323) | - | - | (1,280,323) |
| Changes in Net Assets | \$ (4,262,555) | \$ 4,472 | \$ (5,377) | \$ (4,263,460) |

See accompanying notes.

YEAR ENDED JUNE 30, 2011

| Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|-------------------|------------------------|------------------------|-------------------|
| \$ 5,959,360 | \$ - | \$ - | \$ 5,959,360 |
| 4,584,026 | 447,750 | 125,000 | 5,156,776 |
| - | 1,689,265 | - | 1,689,265 |
| 405,699 | - | - | 405,699 |
| 2,038,516 | (2,038,516) | - | - |
| (1,554) | - | - | (1,554) |
| 365,401 | - | - | 365,401 |
| <u>13,351,448</u> | <u>98,499</u> | <u>125,000</u> | <u>13,574,947</u> |
| 5,105,843 | - | - | 5,105,843 |
| 4,564,950 | - | - | 4,564,950 |
| 1,971,452 | - | - | 1,971,452 |
| 1,196,415 | - | - | 1,196,415 |
| 594,723 | - | - | 594,723 |
| (54,000) | - | - | (54,000) |
| 1,424,600 | - | - | 1,424,600 |
| <u>14,803,983</u> | <u>-</u> | <u>-</u> | <u>14,803,983</u> |
| (1,452,535) | 98,499 | 125,000 | (1,229,036) |
| 1,615 | - | - | 1,615 |
| 1,590,264 | - | 13,835 | 1,604,099 |
| 272,976 | - | - | 272,976 |
| (7,180) | - | - | (7,180) |
| <u>284,008</u> | <u>-</u> | <u>-</u> | <u>284,008</u> |
| <u>\$ 689,148</u> | <u>\$ 98,499</u> | <u>\$ 138,835</u> | <u>\$ 926,482</u> |

WITF, Inc. and Subsidiary

Consolidated Statements of Changes in Net Assets

Year Ended June 30, 2012 and 2011

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Permanently Restricted</u> | <u>Total</u> |
|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|------------------------------------|
| Net Assets, June 30, 2010 | \$ 12,602,043 | \$ 1,369,953 | \$ 97,360 | \$ 14,069,356 |
| Changes in net assets | <u>689,148</u> | <u>98,499</u> | <u>138,835</u> | <u>926,482</u> |
| Net Assets, June 30, 2011 | 13,291,191 | 1,468,452 | 236,195 | 14,995,838 |
| Changes in net assets | <u>(4,262,555)</u> | <u>4,472</u> | <u>(5,377)</u> | <u>(4,263,460)</u> |
| Net Assets, June 30, 2012 | <u><u>\$ 9,028,636</u></u> | <u><u>\$ 1,472,924</u></u> | <u><u>\$ 230,818</u></u> | <u><u>\$ 10,732,378</u></u> |

See accompanying notes.

WITF, Inc. and Subsidiary

Consolidated Statements of Cash Flows

| | YEAR ENDED JUNE 30, | |
|--|-----------------------|------------------|
| | 2012 | 2011 |
| Cash flows from operating activities: | | |
| Changes in net assets | \$ (4,263,460) | \$ 926,482.00 |
| Adjustments to reconcile changes in net assets to net cash provided by operating activities: | | |
| Depreciation and amortization | 1,720,690 | 1,645,182 |
| Amortization of broadcast rights | 1,404,167 | 1,448,635 |
| Amortization of loan closing costs | 8,250 | 8,250 |
| Barter revenue | (133,847) | (217,810) |
| Barter expense | 137,338 | 165,449 |
| In-kind contributions - donated securities | (39,531) | - |
| (Gain) loss on items not yet recognized as a component of net periodic pension cost | 1,280,702 | (339,128) |
| Provision for uncollectible accounts and bad debts | 178,383 | 79,443 |
| Change in unamortized discount | (1,220) | (18,884) |
| (Gain) loss on sale of investments | 208,668 | (365,401) |
| Unrealized holding (gains) losses on investments | 436,258 | (1,604,099) |
| Permanently restricted contributions - Endowment | (10,000) | (125,000) |
| Loss on sale of property and equipment | 31,590 | 1,554 |
| Change in interest in net assets of a community foundation | (1,630) | (1,615) |
| Change in deferred income taxes | (31,000) | (58,000) |
| Change in interest rate swap liability | 1,155,351 | (272,976) |
| Changes in assets and liabilities: | | |
| (Increase) decrease in assets: | | |
| Accounts receivable | 105,976 | (224,927) |
| Contracts receivable | (27,479) | (11,117) |
| Promises to give | (84,098) | (356,981) |
| Accrued interest receivable | 4 | 149 |
| Inventory and prepaid expenses | 24,368 | 154,533 |
| Increase (decrease) in liabilities: | | |
| Accounts payable | 94,666 | 99,044 |
| Accrued payroll and vacation | 13,555 | 61,554 |
| Accrued and withheld payroll taxes | 10,148 | 3,254 |
| Deferred revenue | (835,502) | (472,717) |
| Accrued interest payable | (2,950) | (1,893) |
| Charitable gift annuity obligation | 16,556 | 6,007 |
| Total adjustments | 5,659,413 | (397,494) |
| Net Cash Provided by Operating Activities | 1,395,953 | 528,988 |

See accompanying notes.

WITF, Inc. and Subsidiary

Consolidated Statements of Cash Flows (continued)

| | YEAR ENDED JUNE 30, | |
|---|---------------------|---------------------|
| | 2012 | 2011 |
| Cash flows from investing activities: | | |
| Capital expenditures | (1,757,210) | (157,174) |
| Purchase of broadcast rights | (1,292,180) | (1,471,874) |
| Purchase of investments | (692,776) | (576,108) |
| Proceeds from sale of investments | 2,831,887 | 1,684,444 |
| Purchase of interest in net assets of a community foundation | - | (50,000) |
| Net Cash Used in Investing Activities | (910,279) | (570,712) |
| Cash flows from financing activities: | | |
| Principal repayments of obligations under capital leases | (9,465) | (9,898) |
| Temporarily restricted contributions - Capital Campaign | 56,203 | 291,916 |
| Permanently restricted contributions - Endowment | 10,000 | 110,000 |
| Principal repayments of long-term debt | (550,000) | (530,000) |
| Net Cash Used in Financing Activities | (493,262) | (137,982) |
| Net Decrease in Cash and Cash Equivalents | (7,588) | (179,706) |
| Cash and Cash Equivalents at Beginning of Year | 1,236,540 | 1,416,246 |
| Cash and Cash Equivalents at End of Year | \$ 1,228,952 | \$ 1,236,540 |
| Supplementary cash flows information - | | |
| Interest paid | \$ 913,143 | \$ 931,202 |

**Supplementary Schedule of Noncash Investing
and Financing Activities**

In 2012:

The Organizations included \$44,130 of property and equipment in accounts payable.
The Organizations entered into \$90,842 of new barter agreements.
Investments of \$7,865 were received as payment on promises to give.

In 2011:

The Organizations included \$32,453 of property and equipment in accounts payable.
The Organizations entered into \$171,245 of new barter agreements.
Investments of \$10,563 were received as payment on promises to give.
The Organizations entered into \$41,869 of capital lease obligations.
The Organizations terminated capital lease obligations with a remaining balance of \$2,628.

See accompanying notes.

WITF, Inc. and Subsidiary
Notes to Consolidated Financial Statements
June 30, 2012 and 2011

Note 1 - Nature of Operations

WITF, Inc. (a Pennsylvania nonprofit corporation) (WITF) operates the WITF-TV and FM stations in Harrisburg, Pennsylvania. WITF, Inc. and Subsidiary's (collectively, Organizations) revenue is primarily from contributions, fees, and rentals.

Effective July 1, 2000, WITF, Inc. established a wholly-owned subsidiary, WITF Enterprises, Inc. (a Pennsylvania C corporation) (Enterprises). Enterprises was created by the transfer of assets and liabilities of a former division of WITF, Inc., the Radio PA Network. Enterprises derives substantially all of its revenue from advertising sales.

Note 2 - Estimates and Summary of Significant Accounting Policies

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, if any, at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Principles of Consolidation

The consolidated financial statements include the accounts of WITF and its wholly-owned subsidiary. All significant intercompany balances and transactions are eliminated in consolidation.

Basis of Accounting

The Organizations' financial statements and books are maintained on the accrual basis. The respective revenue and costs of nonindependently-funded programs are deferred until their completion at which time the amounts are transferred to the revenue and expense accounts.

The Organizations use the percentage-of-completion method of accounting for independently-funded revenue, whereby the cumulative production revenue earned equals the ratio of costs incurred to estimated total costs at completion applied to the total committed revenue from outside sponsors. Production costs include charges by subcontractors plus all direct labor and other direct costs. Indirect and general and administrative expenses are charged to expense as incurred. Cost estimates on programs are reviewed periodically as the work progresses and adjustments, if needed, are reflected in the period in which the estimates are revised.

Note 2 - Estimates and Summary of Significant Accounting Policies (continued)

Basis of Presentation

Net assets of the Organizations and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations plus equity of the for-profit entity.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of WITF and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that must be maintained permanently by WITF.

Cash and Cash Equivalents

The Organizations consider all highly liquid investments with original maturities of three months or less to be cash equivalents.

In addition, the Organizations place their temporary cash investments with high credit quality financial institutions. The cash balances are commonly reinvested in overnight repurchase agreements. In evaluating this credit risk, the Organizations periodically evaluate the stability of these financial institutions.

Accounts Receivable

Accounts receivable are stated at outstanding balances, less an allowance for doubtful accounts. The allowance for doubtful accounts is established through provisions charged against income. Accounts deemed to be uncollectible are charged against the allowance and subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on past experience, agings of the receivables, adverse situations that may affect a customer's ability to pay, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires estimates that may be susceptible to significant change. Unpaid balances remaining after the stated payment terms are considered past due.

As of June 30, 2012 and 2011, management established the allowance for doubtful accounts of \$313,792 and \$224,331, respectively.

Contracts Receivable

WITF enters into program underwriting contracts with various companies to provide underwriting spots through television, radios, or other outlets in exchange for a funding contribution. The remaining balance of the contract is reported as contracts receivable in the consolidated statement of financial position. All contracts are expected to be realized in less than one year.

Note 2 - Estimates and Summary of Significant Accounting Policies (continued)

Inventory

Inventory of materials and supplies not allocable to uncompleted contracts is stated at the lower of cost or market, cost being determined on the first-in, first-out method. Inventory is determined by physical count.

Interest in Net Assets of a Community Foundation

Interest in net assets of a community foundation is reported at fair value as determined by the community foundation.

Promises to Give

Promises to give are stated at outstanding balances, less an allowance for doubtful accounts. The allowance for doubtful accounts is established through provisions charged against income. Accounts deemed to be uncollectible are charged against the allowance and subsequent recoveries, if any, are credited to the allowance. The allowance for doubtful accounts is maintained at a level considered adequate to provide for losses that can be reasonable anticipated. Management's periodic evaluation of the adequacy of the allowance is based on past experience, agings of the receivables, adverse situations that may affect a customer's ability to pay, current economic conditions, and other relevant factors. This evaluation is inherently subjective as it requires estimates that may be susceptible to significant change. Unpaid balances remaining after the stated payment terms are considered past due. Promises to give that are expected to be received in more than one year are discounted to present value using a risk-adjusted rate of return. Amortization of the discount is included in contribution revenue.

Investments

Investments in debt and equity securities with readily determinable fair values are reported at fair value, based on quoted market prices, with the exception of alternative investments. Alternative investments in hedge funds, which include offshore funds, are stated at estimated fair value based upon the fund's net asset value or their equivalents as a practical expedient, unless it is probable that all or a portion of the investment will be sold for an amount different from net asset value. As of June 30, 2012, WITF had no plans or intentions to sell investments at amounts different from net asset value. The estimated fair values are reported by the fund managers and are reviewed and evaluated by WITF. The estimated fair values may differ from the values that would have been used had a ready market existed for these investments.

Unrealized gains and losses are reported as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulation. Realized gains and losses, if any, on the sale or disposal of investments are computed on a specific identification basis and are also included as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by donor stipulation. Interest and dividends are not recorded until received.

Property and Equipment

Property and equipment are reported at cost or, in the case of donated property, at estimated fair value determined as of the date of receipt.

Note 2 - Estimates and Summary of Significant Accounting Policies (continued)

Property and Equipment (continued)

Expenditures for additions, major renewals, and betterments are capitalized and expenditures for maintenance and repairs are charged to operations as incurred. Gain or loss on the sale or disposal of assets is credited or charged to operations, and the related asset costs and accumulated depreciation are removed from the respective accounts.

WITF's buildings and improvements are depreciated using the straight-line method over the estimated average useful lives of the assets of fourteen to thirty years. WITF's equipment is depreciated using the straight-line and accelerated methods over the estimated average useful lives of six to ten years. WITF's vehicles are depreciated using the straight-line method over the estimated average useful life of three years.

Enterprises' equipment and furniture are depreciated using straight-line and accelerated methods over their estimated average useful lives of six to ten years.

The Organizations' policy is to capitalize property and equipment expenditures of \$1,000 or more.

Impairment of Long-lived Assets

Long-lived assets other than those held for sale are reviewed for impairment whenever events or circumstances indicate that the carrying amount of the assets may not be recoverable. An asset is considered to be impaired when the undiscounted estimated net cash flows to be generated by the asset are less than the carrying amount. The impairment recognized is the amount by which the carrying amount exceeds the fair value of the impaired asset. Management has concluded that no impairment reserves are required as of June 30, 2012 and 2011.

Licensed Program Rights

Program series and other syndicated products are recorded at cost, based on the gross amount of the liability. Generally, these programs and products are amortized on an accelerated basis over the period of the license agreement.

Loan Closing Costs

Costs related to the closing of a note payable are capitalized and amortized over the straight-line terms of the related note payable.

Revenue Recognition

Unrestricted revenue, contributions, and pledges are recognized as revenue in the consolidated statement of activities upon receipt. State appropriation support is reported as unrestricted revenue. Expenditures of unrestricted funds are recognized as expenses when incurred.

Grant revenue is deemed to be in respect of exchange transactions and is classified as unrestricted revenue when received or receivable. Grant revenue is not deemed to be a contribution, since the proceeds thereof are used to pursue objectives of the grantor.

Note 2 - Estimates and Summary of Significant Accounting Policies (continued)

Restricted Support

WITF reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements of Enterprises, and consist of taxes currently due plus deferred taxes. Deferred taxes result primarily from the difference in the basis of property and equipment for financial and income tax reporting. This difference is referred to as a temporary difference. Deferred tax assets and liabilities represent the future tax return consequences of that difference, which will either be taxable or deductible when the temporary difference reverses, or when the underlying assets and liabilities are recovered or settled. Deferred taxes are also recognized for federal and state net operating loss carryforwards that are available to offset future taxable income. Management has elected not to record a valuation allowance since they anticipate being able to fully utilize this benefit before the net operating loss carryforwards expire.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by Enterprises, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that Enterprises had taken no uncertain tax positions that require recognition or disclosure in the financial statement. With few exceptions, Enterprises is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before June 30, 2009.

WITF is recognized as being exempt from federal income tax as an organization described in Section 501(c)(3) of the Internal Revenue Code. Accordingly, contributions to the Organization are deductible under Section 170 of the Internal Revenue Code. WITF also files Form 990-T, reporting any unrelated business income earned.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by WITF, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that WITF had taken no uncertain tax positions that require recognition or disclosure in the financial statement. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, WITF is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before June 30, 2009.

Derivatives and Hedging Activity

WITF is a party to interest rate swap agreements to hedge the exposure to changing rates with respect to certain variable rate debt. In accordance, the accounting standard on Accounting for Derivative Instruments and Hedging Activities, all derivatives, whether designated in hedging relationships or not, are required to be recorded on the consolidated statement of financial position at fair value. WITF interest rate swaps are recorded at fair value as determined by a third party. Changes in the fair value of the swaps are recorded in the consolidated statement of activities as a component of the changes in net assets.

Note 2 - Estimates and Summary of Significant Accounting Policies (continued)

Subsequent Events

The Organizations have evaluated subsequent events through October 11, 2012, which is the date the financial statements were available to be issued. No material events subsequent to June 30, 2012 were noted.

Note 3 - Fair Value of Financial Instruments

The fair value hierarchy prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The following valuation techniques were used to measure fair value of assets in the table on the following page on a recurring basis as of June 30, 2012 and 2011:

Investments in cash and certificates of deposit - The carrying amounts of cash and certificates of deposit approximate fair value because of the short-term nature of those investments.

Investments in mutual funds and equity securities - Fair value of Level 1 mutual funds and equity securities was based on quoted market prices for the identical security. Level 3 equity securities are common stock donated to WITF and are not publicly traded. The fair value was based on internal studies of stock values performed by the donating foundation. The studies are not open to public disclosure.

Investments in hedge funds - Fair value of hedge funds was based on estimated fair values provided by an independent administrator. Management reviews and evaluates the values and agrees with the valuation methods and assumptions used in determining the fair value of the alternative investments. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value of measurement.

Interest in net assets of a community foundation - Fair value of the interest in net assets of a community foundation was based on the fair value as determined by the community foundation.

Interest rate swap liability - Fair value of the interest rate swaps are based on quoted market prices when available or externally developed valuation models using forward looking assumptions of interest rates and the resulting effect on the underlying cash flows of the interest rate swaps. Adjustments are not made for nonperformance risk on behalf of either party.

Note 3 - Fair Value of Financial Instruments (continued)

The Organizations' financial instruments also include cash, accounts and other receivable, promises to give, accounts payable, charitable gift annuity obligation, and long-term debt. The carrying amounts of cash, accounts and other receivable, and accounts payable approximate fair values as of June 30, 2012 and 2011 because of the short maturities of those instruments. The carrying amounts of promises to give and charitable gift annuity obligation as of June 30, 2012 and 2011 approximate fair value as they have been discounted using risk adjusted rates. Additionally, the charitable gift annuity obligations were valued based on the annuitants' life expectancies. The carrying amounts of long-term debt are considered to approximate fair values as of June 30, 2012 and 2011 since they are subject to interest rates which vary depending on market conditions.

For assets (liabilities) measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used are as follows as of June 30:

| | 2012 | | | |
|---|-----------------------------|----------------------------|-----------------------------|--------------------------|
| | Total | Level 1 | Level 2 | Level 3 |
| Cash and cash equivalents | \$ 668,967 | \$ 668,967 | \$ - | \$ - |
| Mutual funds: | | | | |
| Equity - international | 5,345,821 | 5,345,821 | - | - |
| Fixed income | 3,696,433 | 3,696,433 | - | - |
| Equity - domestic | 901,878 | 901,878 | - | - |
| Mixed - international | <u>434,918</u> | <u>434,918</u> | - | - |
| Total Mutual Funds | <u>10,379,050</u> | <u>10,379,050</u> | - | - |
| Alternative investment: | | | | |
| Hedge fund | <u>768,859</u> | - | - | <u>768,859</u> |
| Total Investments | <u>\$11,816,876</u> | <u>\$11,048,017</u> | <u>\$ -</u> | <u>\$ 768,859</u> |
| Interest in Net Assets of a Community Foundation | <u>\$ 63,426</u> | <u>\$ -</u> | <u>\$ 63,426</u> | <u>\$ -</u> |
| Interest rate swap (2005) | \$(1,835,411) | \$ - | \$(1,835,411) | \$ - |
| Interest rate swap (2008) | (1,016,276) | - | (1,016,276) | - |
| Interest rate swap (2009) | <u>(16,865)</u> | <u>-</u> | <u>(16,865)</u> | <u>-</u> |
| Total Interest Rate Swaps | <u>\$(2,868,552)</u> | <u>\$ -</u> | <u>\$(2,868,552)</u> | <u>\$ -</u> |

Note 3 - Fair Value of Financial Instruments (continued)

| | 2011 | | | |
|---|----------------------|---------------------|----------------------|-------------------|
| | Total | Level 1 | Level 2 | Level 3 |
| Cash and cash equivalents | \$ 329,806 | \$ 329,806 | \$ - | \$ - |
| Mutual funds: | | | | |
| Equity - international | 7,889,525 | 7,889,525 | - | - |
| Fixed income | 4,382,884 | 4,382,884 | - | - |
| Equity - domestic | 1,237,040 | 1,237,040 | - | - |
| Mixed - international | <u>532,262</u> | <u>532,262</u> | - | - |
| Total Mutual Funds | <u>14,041,711</u> | <u>14,041,711</u> | - | - |
| Common stock | <u>182,000</u> | - | - | <u>182,000</u> |
| Total Investments | <u>\$14,553,517</u> | <u>\$14,371,517</u> | <u>\$ -</u> | <u>\$ 182,000</u> |
| Interest in Net Assets of a Community Foundation | \$ <u>61,796</u> | \$ - | \$ <u>61,796</u> | \$ - |
| Interest rate swap (2005) | \$(1,146,905) | \$ - | \$(1,146,905) | \$ - |
| Interest rate swap (2008) | (543,471) | - | (543,471) | - |
| Interest rate swap (2009) | <u>(22,825)</u> | - | <u>(22,825)</u> | - |
| Total Interest Rate Swaps | <u>\$(1,713,201)</u> | <u>\$ -</u> | <u>\$(1,713,201)</u> | <u>\$ -</u> |

For assets falling within level 3 in the fair value hierarchy, the activity recognized is as follows during the years ended June 30:

| | Common Stock | |
|-----------------------------------|-------------------|-------------------|
| | 2012 | 2011 |
| Beginning balance | \$ 182,000 | \$ 182,000 |
| Contributions | - | - |
| Distributions | (383,612) | - |
| Purchases | - | - |
| Gain (loss) on sale | 201,612 | - |
| Unrealized holding gains (losses) | <u>-</u> | <u>-</u> |
| Ending Balance | <u>\$ -</u> | <u>\$ 182,000</u> |
| | Hedge Fund | |
| | 2012 | 2011 |
| Beginning balance | \$ - | \$ - |
| Contributions | - | - |
| Distributions | 750,000 | - |
| Purchases | - | - |
| Gain (loss) on sale | - | - |
| Unrealized holding gains (losses) | <u>18,859</u> | <u>-</u> |
| Ending Balance | <u>\$ 768,859</u> | <u>\$ -</u> |

Note 3 - Fair Value of Financial Instruments (continued)

The gain on sale of common stock, classified as Level 3, is included within unrestricted contributions on the consolidated statement of activities.

The unrealized holding gains for hedge funds, classified as Level 3, are included within unrealized holding gains (losses) on investments on the consolidated statement of activities.

The alternative investments, hedge funds category is comprised of the following:

UBS Millennium Fund (Offshore), Ltd. (the Fund) was organized as an exempted company with limited liability incorporated under the laws of the Cayman Islands and commenced operations on August 1, 2011. The Fund invests substantially all of its capital in Millennium International, Ltd. (the Millennium Fund), an exempted company incorporated under the laws of the Cayman Islands. The Millennium Fund's principal trading objective (through its investment in Millennium Offshore Intermediate, L.P. (the Millennium Intermediate Fund), which itself invests in Millennium Partners, L.P. and subsidiaries (the Millennium Master Fund)) is to achieve above-average appreciation by opportunistically trading and investing in a wide variety of securities, instruments, and other investment opportunities and engaging in a broad array of trading and investment strategies.

An Investor shall be permitted to redeem Shares as of the close of business on March 31, June 30, September 30, and December 31 of each year (each such day, a Redemption Day). An Investor requesting to redeem Shares from the Fund must provide written notice to the Administrator at least 105 days prior to a Redemption Date (unless the Administrator agrees to accept shorter notice), or upon such other notice period, which may be longer, as may be notified to the Investors, in the Administrator's sole discretion.

Note 4 - Cash and Cash Equivalents

The Organizations' bank provides a cash management service which invests all excess cash. Cash consists of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|---|---------------------|---------------------|
| Checking, money market, and repurchase accounts | <u>\$ 1,228,952</u> | <u>\$ 1,236,540</u> |

Note 5 - Station License

In December 1995, Hudson Broadcasting Corp. (Hudson) waived claims for payment under an agreement which transferred rights to broadcast on television Channel 33 from Hudson to WITF. The Federal Communications Commission license to transmit on Channel 33 has been valued at \$35,000 by the Executive Committee of the Board of Directors.

In January 2009, WITF closed an asset purchase agreement with Broadcast Communications, Inc. to acquire station license WROG-FM, Chambersburg, Pennsylvania. The Federal Communications Commission license to transmit on WROG-FM amounted to \$875,000.

Note 6 - Interest in Net Assets of a Community Foundation

WITF is the beneficiary of endowment funds of both The Foundation for Enhancing Communities and York County Community Foundation (collectively, Foundations) community foundations. The Foundations maintain variance power over distributions from the funds. As beneficiary, WITF is entitled to annual distributions from the funds, based upon the Foundations' spending policy.

In accordance with the accounting standard on *Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others*, the organizational endowment fund created by WITF is reflected in the consolidated statement of financial position as interest in net assets of a community foundation. Through June 30, 2012 and 2011, WITF has contributed \$62,267 and \$61,791, respectively, to the funds. Future contributions are at the discretion of the Board of Directors of WITF. The fair value of the WITF's interest in net assets of a community foundation amounted to \$63,426 and \$61,796 as of June 30, 2012 and 2011, respectively.

Note 7 - Promises to Give - Capital Campaign

Promises to give - Capital Campaign represent funds raised to renovate and expand its facilities. The promises to give that were acquired during the year ended June 30, 2008 and prior, and are expected to be collected in more than one year, were discounted to present value using a risk-adjusted rate of return. There were no new promises to give - Capital Campaign during the years ended June 30, 2012 and 2011. Since the time the campaign was initiated, present value discount factors have ranged from 4.36% to 5.73%.

Promises to give - *On Trusted Ground* Campaign represent funds raised in celebration of the 50th Anniversary of WITF to ensure the long-term sustainability and to encourage the same spirit of creativity that led to its founding. The campaign began during the year ended June 30, 2010. The promises to give that were acquired during the years ended June 30, 2012 and prior, and are expected to be collected in more than one year, were discounted to present value using a risk-adjusted rate of return. Since the time the campaign was initiated, present value discount factors have ranged from 1.97% to 3.21%.

Promises to give - fundraising campaigns represent funds received from various fundraising campaigns. WITF engages in these campaigns by offering some special television programs and on-air and telemarketing fundraising appeals. These appeals encourage supporters, both individuals and organization, to provide financial contributions to WITF for enhancement of program offerings and operating expenses. Financial contributions are frequently evidenced by promises to give received from responding viewers. Contributions and collected promises to give are components of the unrestricted operating fund inasmuch as their usage is not limited to specific activities of WITF. This usage is consistent with appeals for contributions and promises to give. All promises to give - fundraising campaigns as of June 30, 2012 and 2011 are expected to be realized in less than one year.

Note 7 - Promises to Give - Capital Campaign (continued)

Promises to give consist of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|--|---------------------|---------------------|
| Promises to give - Capital Campaign | \$ 744,586 | \$ 813,971 |
| Promises to give - <i>On Trusted Ground</i> Campaign | 645,352 | 590,708 |
| Promises to give - fundraising campaigns | <u>52,681</u> | <u>67,910</u> |
| | 1,442,619 | 1,472,589 |
| Unamortized discount | (24,956) | (26,176) |
| Allowance for uncollectible promises to give | <u>(287,156)</u> | <u>(269,474)</u> |
| | <u>\$ 1,130,507</u> | <u>\$ 1,176,939</u> |

Due dates of promises to give, assuming no changes in current terms, consist of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|------------------------------------|---------------------|---------------------|
| Receivable in less than one year | \$ 1,023,869 | \$ 1,139,339 |
| Receivable in one to five years | 418,750 | 333,250 |
| Receivable in more than five years | <u>-</u> | <u>-</u> |
| | <u>\$ 1,442,619</u> | <u>\$ 1,472,589</u> |
| Current portion | \$ 1,004,944 | \$ 1,126,144 |
| Noncurrent portion | <u>125,563</u> | <u>50,795</u> |
| | <u>\$ 1,130,507</u> | <u>\$ 1,176,939</u> |

Note 8 - Investments

The cost, unrealized gains and losses, and fair value of investments consist of the following as of June 30:

| | <u>2012</u> | | | |
|---------------------------|---------------------|-------------------------|--------------------|---------------------|
| | <u>Cost</u> | <u>Gross Unrealized</u> | | |
| | | <u>Gains</u> | <u>Losses</u> | |
| Cash and cash equivalents | \$ <u>668,967</u> | \$ <u>-</u> | \$ <u>-</u> | \$ <u>668,967</u> |
| Mutual funds: | | | | |
| Equity - international | 4,484,255 | 864,469 | (2,903) | 5,345,821 |
| Fixed income | 3,567,653 | 141,196 | (12,416) | 3,696,433 |
| Equity - domestic | 785,723 | 116,642 | (487) | 901,878 |
| Mixed - international | <u>416,063</u> | <u>18,855</u> | <u>-</u> | <u>434,918</u> |
| Total Mutual Funds | <u>9,253,694</u> | <u>1,141,162</u> | <u>(15,806)</u> | <u>10,379,050</u> |
| Alternative investment: | | | | |
| Hedge fund | <u>750,000</u> | <u>18,859</u> | <u>-</u> | <u>768,859</u> |
| | <u>\$10,672,661</u> | <u>\$ 1,160,021</u> | <u>\$ (15,806)</u> | <u>\$11,816,876</u> |

Note 8 - Investments (continued)

| | 2011 | | | |
|---------------------------|---------------------|---------------------|--------------------|---------------------|
| | Cost | Gross Unrealized | | Fair Value |
| | | Gains | Losses | |
| Cash and cash equivalents | \$ <u>329,806</u> | \$ <u>-</u> | \$ <u>-</u> | \$ <u>329,806</u> |
| Mutual funds: | | | | |
| Equity - international | 6,012,534 | 1,877,305 | (314) | 7,889,525 |
| Fixed income | 4,198,391 | 198,864 | (14,371) | 4,382,884 |
| Equity - domestic | 961,259 | 275,781 | - | 1,237,040 |
| Mixed - international | <u>496,821</u> | <u>35,441</u> | <u>-</u> | <u>532,262</u> |
| Total Mutual Funds | <u>11,669,005</u> | <u>2,387,391</u> | <u>(14,685)</u> | <u>14,041,711</u> |
| Common stock | <u>182,000</u> | <u>-</u> | <u>-</u> | <u>182,000</u> |
| | <u>\$12,180,811</u> | <u>\$ 2,387,391</u> | <u>\$ (14,685)</u> | <u>\$14,553,517</u> |

Investment return consists of the following for the years ended June 30:

| | 2012 | 2011 |
|-----------------------------------|----------------------------|---------------------|
| Interest and dividends | \$ 376,771 | \$ 403,237 |
| Fees | (63,591) | (77,928) |
| Net realized and unrealized gains | <u>(644,926)</u> | <u>1,969,500</u> |
| | <u>\$ (331,746)</u> | <u>\$ 2,294,809</u> |

Long-term investments held as of June 30, 2012 and 2011 are comprised of investments in fixed income and equity securities. The Organizations have recorded total unrealized holding losses on seven and five of these securities, respectively. Management believes that holding losses recorded on these investments are not a permanent impairment, but rather a temporary market decline. The following table shows the investments gross unrealized losses and fair value, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position as of June 30:

| | 2012 | | | | | |
|------------------------|-------------------------|--------------------|-----------------------|-------------------|---------------------|--------------------|
| | Less than Twelve Months | | Twelve Months of More | | Total | |
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| Mutual funds: | | | | | | |
| Equity - international | \$ 28,828 | \$ (1,189) | \$ 10,957 | \$ (1,714) | \$ 39,785 | \$ (2,903) |
| Fixed income | 541,679 | (12,416) | - | - | 541,679 | (12,416) |
| Equity - domestic | <u>9,483</u> | <u>(487)</u> | <u>-</u> | <u>-</u> | <u>9,483</u> | <u>(487)</u> |
| | <u>\$ 579,990</u> | <u>\$ (14,092)</u> | <u>\$ 10,957</u> | <u>\$ (1,714)</u> | <u>\$ 590,947</u> | <u>\$ (15,806)</u> |
| | 2011 | | | | | |
| Mutual funds: | | | | | | |
| International equity | \$ - | \$ - | \$ 14,714 | \$ (314) | \$ 14,714 | \$ (314) |
| Fixed income | <u>1,212,767</u> | <u>(14,371)</u> | <u>-</u> | <u>-</u> | <u>1,212,767</u> | <u>(14,371)</u> |
| | <u>\$ 1,212,767</u> | <u>\$ (14,371)</u> | <u>\$ 14,714</u> | <u>\$ (314)</u> | <u>\$ 1,227,481</u> | <u>\$ (14,685)</u> |

Note 9 - Endowments

WITF's endowments consist of several funds established for a variety of purposes. Its endowments include a donor-restricted endowment fund. As required by accounting principles generally accepted in the United States (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of WITF has interpreted the relevant state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, WITF classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as unrestricted or temporarily restricted net assets until those amounts are appropriated for expenditure by WITF in a manner consistent with the standard of prudence prescribed by the relevant state law. Unless specifically defined by a donor-restricted endowment fund required by donor stipulation, WITF considers the following factors in making a determination to accumulate or appropriate endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

The following schedule represents the endowment net asset composition by type of endowment fund as of June 30:

| | <u>2012</u> | <u>2011</u> |
|----------------------------------|-------------------|-------------------|
| Donor-restricted endowment funds | <u>\$ 214,000</u> | <u>\$ 219,377</u> |

The following schedule represents the changes in endowment net assets for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|--|-------------------|-------------------|
| Endowment net assets, beginning of year | <u>\$ 219,377</u> | \$ 95,542 |
| Investment return: | | |
| Interest and dividends | 6,793 | 12,990 |
| Net appreciation (depreciation) (realized and unrealized) | (15,377) | 13,835 |
| Contributions | 10,000 | 110,000 |
| Disbursements | (5,617) | (12,126) |
| Fees | <u>(1,176)</u> | <u>(864)</u> |
| | <u>\$ 214,000</u> | <u>\$ 219,377</u> |

Note 9 - Endowments (continued)

Funds with Deficiencies

The fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the relevant state law requires WITF to retain as a fund of perpetual duration. In accordance with GAAP, these deficiencies are reported as unrestricted net assets. There were no such deficiencies reported as of June 30, 2012 and 2011.

Return Objectives and Risk Parameters

WITF has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that WITF must hold in perpetuity or for a donor-specified period(s) as well as Board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results to allow WITF to fund the appropriate programs while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

WITF relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). WITF targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Endowment Spending Policy and How the Investment Objectives Relate to the Spending Policy

The endowment funds of WITF are comprised of donor-designated endowment funds. The spending rate is the withdrawal rate from the endowment funds to fund specific expenditures consistent with specific endowment funds' objectives and approved by the Board of Directors. The not-to-exceed spending rate shall be recommended by the Investment Committee and approved by the Board of Directors, taking into consideration the following goals:

- (1) Maximize long-term return goals
- (2) Preserve the real long-term purchasing power of the Endowment Funds' portfolio's principal
- (3) Optimize annual distribution from the Endowment Funds' portfolio
- (4) Promote accountability of asset management
- (5) Promote the Organization's fundraising efforts

The general spending policy of the Endowment Funds is based on a total return policy in which capital gains, interest and dividends are reinvested in the Endowment. The spending rate shall be based upon the moving average of the fair market values reported for the previous three years (twelve quarters). A target spending rate of 4.5% is recommended for an endowment that has a balanced allocation to equities and fixed income. For approval each year, the Investment and Finance Committee will recommend to the Board of Directors the spending rate considering the size, growth, and performance (past and projected) of the Endowment Funds and the needs of the operating budget. The recommended spending rate is not to exceed the target of 4.5%. For the years ended June 30, 2012 and 2011, the Board of Directors approved a spending rate of 4.5%.

Note 10 - Property and Equipment

Property and equipment consists of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|---|----------------------------|----------------------|
| Building | \$ 16,746,449 | \$ 16,749,318 |
| Broadcasting equipment | 8,307,168 | 8,464,920 |
| Production equipment | 2,864,962 | 1,684,721 |
| Land * | 1,542,360 | 1,542,360 |
| Office equipment | 1,363,058 | 1,485,520 |
| DTV equipment | 1,121,939 | 1,121,939 |
| Furniture and fixtures | 803,726 | 791,783 |
| Donated equipment | 603,920 | 603,920 |
| ITFS equipment | 276,022 | 276,022 |
| Trucks | 184,917 | 164,017 |
| FM equipment | 171,987 | 180,462 |
| Uplink equipment | 127,332 | 132,991 |
| Building improvements | 53,426 | 58,578 |
| Leasehold improvements | 41,611 | 32,374 |
| Domain name | 6,000 | 6,000 |
| | <u>34,214,877</u> | <u>33,294,925</u> |
| Accumulated depreciation and amortization | <u>(10,889,763)</u> | <u>(9,986,418)</u> |
| | <u>\$23,325,114</u> | <u>\$ 23,308,507</u> |

* Not depreciated

Depreciation and amortization expense amounted to \$1,720,690 and \$1,645,182 for the years ended June 30, 2012 and 2011, respectively.

WHP, a commercial television station in Harrisburg, Pennsylvania, contributed land which was valued at \$122,000 by the Executive Committee of the Board of Directors in 1964 when received. The land was contributed with the provision that, if at any time after January 1975, WITF should cease to use said land for educational television purposes, it will revert to WHP.

Note 11 - Loan Closing Costs

Loan closing costs represent costs incurred in closing on the Citizens Bank note payable (refer to Note 14) and consists of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|--------------------------|--------------------------|-------------------|
| Loan closing costs | \$ 189,745 | \$ 189,745 |
| Accumulated amortization | <u>(24,062)</u> | <u>(15,812)</u> |
| | <u>\$ 165,683</u> | <u>\$ 173,933</u> |

Note 11 - Loan Closing Costs (continued)

Amortization expense amounted to \$8,250 for each of the years ended June 30, 2012 and 2011.

The estimated amortization expense consists of the following for the five years ending June 30:

| | |
|------|----------|
| 2013 | \$ 8,250 |
| 2014 | 8,250 |
| 2015 | 8,250 |
| 2016 | 8,250 |
| 2017 | 8,250 |

Note 12 - Obligations under Capital Leases

An analysis of leased property under capital leases consists of the following as of and for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|--------------------------|------------------|------------------|
| Office equipment | \$ 41,869 | \$ 41,869 |
| Accumulated depreciation | <u>(12,561)</u> | <u>(4,187)</u> |
| | <u>\$ 29,308</u> | <u>\$ 37,682</u> |
| Amortization expense | <u>\$ 8,374</u> | <u>\$ 5,808</u> |
| Interest expense | <u>\$ 2,593</u> | <u>\$ 3,381</u> |

The amortization expense on capital leases is included in the amount of depreciation and amortization expense reported in Note 10.

Future minimum lease payments under capital leases, together with the present value of the net minimum lease payments, consist of the following for the remaining five years ending June 30:

| | |
|-----------------------------------|------------------|
| 2013 | \$ 11,912 |
| 2014 | 11,912 |
| 2015 | 4,278 |
| 2016 | 1,733 |
| 2017 | <u>144</u> |
| | 29,979 |
| Less amount representing interest | <u>(4,161)</u> |
| | <u>\$ 25,818</u> |
| Current portion | \$ 10,013 |
| Noncurrent portion | <u>15,805</u> |
| | <u>\$ 25,818</u> |

Note 13 - Charitable Gift Annuity Obligation

During the year ended June 30, 2011 and prior, WITF was the recipient of gift annuities that provides for the payment of distributions to the annuitants for the remainder of their lives. There were no new gift annuities during the year ended June 30, 2012. After this time period, the remaining assets are available for WITF's use. The annuities are reflected as a liability on WITF's consolidated statement of financial position at their present value discounted over the expected lives of the annuitants using discount rates ranging from 2.00% to 6.20%. The value of the gift annuities received over the calculated liability is recognized as unrestricted contribution revenue and amounted to \$-0- and \$15,107 for the years ended June 30, 2012 and 2011, respectively. WITF will calculate the present value of the estimated future payments to the annuitants on an annual basis. The charitable gift annuity obligation amounted to \$156,304 and \$139,748 as of June 30, 2012 and 2011, respectively.

Note 14 - Long-term Debt

On January 8, 2009, WITF entered into a note payable agreement with Citizens Bank of Pennsylvania for \$1,000,000 for the purchase of a station license. The note requires monthly payments of \$8,333, plus interest through January 8, 2014, plus a balloon payment at maturity. Interest on the unpaid principal balance accrues at a variable rate of LIBOR, plus 225 basis points, which was 2.49% as of June 30, 2012. The loan is collateralized by the station license.

On August 3, 2009, WITF entered into an agreement with Citizens Bank of Pennsylvania, which converted an outstanding Tax-Exempt Variable Rate Demand Revenue Bond, Series of 2005 to a Bank Qualified Tax-Free Term Loan for \$18,615,000. The loan requires varying annual principal repayments, with all outstanding principal due on the maturity date of October 31, 2032. Additionally, the loan requires monthly interest payments, the amount of which is determined based on a rate of 30-day LIBOR, plus 250 basis points, multiplied by 68% which was 1.70% as of June 30, 2012. All accrued and unpaid interest will be due on the maturity date. The loan is collateralized by a mortgage on the location of WITF's primary facility.

Long-term debt consists of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|---|----------------------------|----------------------------|
| Citizens Bank of Pennsylvania - facilities | \$17,325,000 | \$17,775,000 |
| Citizens Bank of Pennsylvania - station license | <u>658,333</u> | <u>758,333</u> |
| | 17,983,333 | 18,533,333 |
| Less current maturities of long-term debt | <u>(575,000)</u> | <u>(550,000)</u> |
| | <u>\$17,408,333</u> | <u>\$17,983,333</u> |

Aggregate maturities of long-term debt assuming, no change in these terms or other current terms, consist of the following for the five years ending June 30, 2017, and thereafter:

| | |
|------------|----------------------------|
| 2013 | \$ 575,000 |
| 2014 | 1,058,333 |
| 2015 | 525,000 |
| 2016 | 550,000 |
| 2017 | 580,000 |
| Thereafter | <u>14,695,000</u> |
| | <u>\$17,983,333</u> |

Note 14 - Long-term Debt (continued)

In order to achieve a fixed interest rate on a portion of the above-mentioned variable rate debt, WITF entered into an interest rate swap agreement that began on September 28, 2005 and ends on October 1, 2020. The agreement provides for WITF to pay a fixed rate of interest of 3.40% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of 68% of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$2,226,000 at the beginning of the agreement, will increase to a high of \$11.2 million through 2009, and then decrease to \$7.7 million at maturity.

WITF entered into an interest rate swap agreement that began on April 1, 2008 and ends on October 1, 2020. The agreement provides for WITF to pay a fixed rate of interest of 2.98% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of 68% of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$7,600,000 at the beginning of the agreement and will decrease to \$5,106,000 at maturity.

WITF entered into an interest rate swap agreement that began on January 8, 2009 and ends on January 8, 2014. The agreement provides for WITF to pay a fixed rate of interest of 2.14% applied to the notional amount of the swap to the counterparty to the agreement and receive a variable rate of one-month LIBOR applied to the notional amount of the swap from the counterparty over the term of the agreement. The notional amount of the swap amounted to \$1,000,000 at the beginning of the agreement and will decrease to \$508,334 at maturity.

WITF has recorded the value of the interest rate swaps on the consolidated statement of financial position with the change in value reported on the consolidated statement of activities. The interest rate swaps are reported in the consolidated financial statements of WITF as follows for the years ended June 30:

| | 2012 | |
|------------------------------|---|--|
| | Presentation on Consolidated Statement of Financial Position | Presentation on Consolidated Statement of Activities (Unrestricted) |
| | Interest Rate Swap Liability | Change in Fair Value of Interest Rate Swap |
| Interest rate swap #1 (2005) | \$(1,835,411) | \$ (688,506) |
| Interest rate swap #2 (2008) | (1,016,276) | (472,805) |
| Interest rate swap #3 (2009) | <u>(16,865)</u> | <u>5,960</u> |
| | <u>\$(2,868,552)</u> | <u>\$(1,155,351)</u> |
| | 2011 | |
| Interest rate swap #1 (2005) | \$(1,146,905) | \$ 178,983 |
| Interest rate swap #2 (2008) | (543,471) | 95,303 |
| Interest rate swap #3 (2009) | <u>(22,825)</u> | <u>(1,310)</u> |
| | <u>\$(1,713,201)</u> | <u>\$ 272,976</u> |

Interest expense amounted to \$910,193 and \$929,309 for the years ended June 30, 2012 and 2011, respectively.

Note 15 - Commitments

WITF leases various operating facilities and equipment under operating leases. Future minimum lease payments consist of the following for the five years ending June 30, 2017, and thereafter:

| | |
|------------|------------|
| 2013 | \$ 125,670 |
| 2014 | 120,748 |
| 2015 | 115,704 |
| 2016 | 119,927 |
| 2017 | 105,267 |
| Thereafter | 29,318 |

Future minimum lease payments disclosed above exclude sublease income related to the broadcast tower. The amounts to be received consist of the following for the five years ending June 30, 2017 and thereafter:

| | |
|------------|------------|
| 2013 | \$ 206,120 |
| 2014 | 128,684 |
| 2015 | 44,698 |
| 2016 | 43,488 |
| 2017 | 43,926 |
| Thereafter | 22,074 |

Rent expense amounted to \$122,697 and \$121,039 for the years ended June 30, 2012 and 2011, respectively, excluding sublease income of \$229,081 and \$240,089, respectively.

WITF entered into several leases for Educational Broadband Service (EBS) stations that are not currently being used by WITF. The stations are being leased in four different locations. The leases each required an initial deposit to WITF, which amounted to \$8,268,228 in total. The leases require initial monthly payments ranging from \$5,992 to \$17,775 and have an initial term of ten years, with two ten-year renewal options. The monthly payment amounts will increase by 3% on an annual basis. The initial deposits, along with the monthly payments, are being recognized on a straight-line basis over the term of the agreements.

During the year ended June 30, 2009, WITF entered into another lease for excess capacity use of Educational Broadband Service (EBS). The lease required an initial deposit to WITF of \$432,943. The lease requires initial monthly payments of \$2,598 and has an initial term of ten years, with two ten-year renewal options. The monthly payment amounts will increase by 3% on an annual basis. The initial deposits, along with the monthly payments, are being recognized on a straight-line basis over the term of the agreement.

Deferred revenue on the above leases amounted to \$5,821,981 and \$6,350,391 as of June 30, 2012 and 2011, respectively. Rental income on the above leases amounted to \$1,283,547 for each of the years ended June 30, 2012 and 2011.

Future minimum lease payments consist of the following for the five years ending June 30, 2017, and thereafter:

| | |
|------------|---------------------|
| 2013 | \$ 718,259 |
| 2014 | 739,807 |
| 2015 | 762,001 |
| 2016 | 784,861 |
| 2017 | 808,407 |
| Thereafter | <u>22,932,772</u> |
| | <u>\$26,746,107</u> |

Note 16 - Net Assets

Temporarily restricted - Temporarily restricted net assets consist of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|---|---------------------|---------------------|
| Promises to give - On Trusted Ground | \$ 569,751 | \$ 525,776 |
| Promises to give - Capital Campaign | 510,182 | 579,630 |
| Television and radio underwriting contracts | 378,527 | 351,048 |
| Cash - On Trusted Ground programs | <u>14,464</u> | <u>11,998</u> |
| | <u>\$ 1,472,924</u> | <u>\$ 1,468,452</u> |

Permanently restricted - Permanently restricted net assets consist of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|--|-------------------|-------------------|
| Endowment investments | \$ 214,000 | \$ 219,377 |
| Promises to give - On Trusted Ground - endowment gift | 15,000 | 15,000 |
| Promises to give - Capital Campaign - endowment gift | <u>1,818</u> | <u>1,818</u> |
| | <u>\$ 230,818</u> | <u>\$ 236,195</u> |

Note 17 - Donated Services and Materials

WITF receives services donated by people interested in WITF's programs. However, when the value of donated services is ascertainable and the services meet the requirements for financial statement recognition, they are reflected in the consolidated financial statement as revenue and expenses. There were no donated licensing agreements, equipment, and professional services recorded for each of the years ended June 30, 2012 and 2011.

Note 18 - Pension

WITF sponsors a defined benefit pension plan. The benefits under this plan were frozen effective April 30, 2005. In September, 2006, an accounting standard was issued for *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. Effective for the fiscal year ended June 30, 2007, the Organizations adopted the provisions of this standard and recognized the funded status of the plan that it sponsors.

Guidance on fair value measurements establishes a fair value hierarchy that is intended to increase consistency and comparability in fair value measurements and related disclosures. The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable (see Note 3).

Following is a description of the valuation methodology used for plan investments measured at fair value. There has been no significant change in the methodology used during the years ended June 30, 2012 and 2011.

Note 18 - Pension (continued)

Level 1 Fair Value Measurements

Investments in interest-bearing cash are stated at cost, which approximates fair value. The fair values of money market and mutual funds are based on quoted net asset values of the shares held by the Plan at year-end. The fair values of government bonds are valued at the closing price reported in the active market on which the individual securities are traded. All of these investments are classified within Level 1 of the valuation hierarchy. The Plan does not hold any Level 2 or 3 investments.

The method described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan's management believes the valuation methodology is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain investments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Plan's investments at fair value as of June 30:

| | 2012 | | | |
|----------------------------|--------------------------------------|---|--|--|
| | Fair Value Measurement Using: | | | |
| | Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Cash and money market fund | <u>\$ 47,298</u> | <u>\$ 47,298</u> | <u>\$ -</u> | <u>\$ -</u> |
| Mutual funds: | | | | |
| Fixed income | 2,623,700 | 2,623,700 | - | - |
| Equity | <u>2,245,196</u> | <u>2,245,196</u> | <u>-</u> | <u>-</u> |
| Total Mutual Funds | <u>4,868,896</u> | <u>4,868,896</u> | <u>-</u> | <u>-</u> |
| | <u>\$4,916,194</u> | <u>\$4,916,194</u> | <u>\$ -</u> | <u>\$ -</u> |
| | 2011 | | | |
| Cash and money market fund | <u>\$ 65,207</u> | <u>\$ 65,207</u> | <u>\$ -</u> | <u>\$ -</u> |
| Mutual funds: | | | | |
| Fixed income | 2,440,256 | 2,440,256 | - | - |
| Equity | <u>2,658,191</u> | <u>2,658,191</u> | <u>-</u> | <u>-</u> |
| Total Mutual Funds | <u>5,098,447</u> | <u>5,098,447</u> | <u>-</u> | <u>-</u> |
| | <u>\$5,163,654</u> | <u>\$5,163,654</u> | <u>\$ -</u> | <u>\$ -</u> |

Note 18 - Pension (continued)

The following table sets forth the Plan's funded status as of June 30, 2012 and 2011, and amounts recognized in WITF's consolidated statement of financial position as of June 30:

| | <u>2012</u> | <u>2011</u> |
|------------------------------|-----------------------------|---------------------|
| Projected benefit obligation | <u>\$(6,761,125)</u> | \$(5,727,883) |
| Plan assets at fair value | <u>4,916,194</u> | <u>5,163,654</u> |
| Funded status | <u>\$(1,844,931)</u> | <u>\$ (564,229)</u> |
| Accrued pension cost | <u>\$(1,844,931)</u> | <u>\$ (564,229)</u> |

Items not yet recognized as a component of net periodic pension cost amounted to \$2,695,310 and \$1,278,987 for the years ended June 30, 2012 and 2011, respectively. Net periodic pension cost for the years ended June 30, 2012 and 2011 is reported net of deferred tax expense of \$136,000 and \$4,000, respectively, for the portion related to Enterprises.

The following table sets forth the plan's accumulated benefit obligation, net periodic pension cost, employer contributions, and benefits paid for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|--------------------------------|----------------------------|---------------------|
| Net periodic pension cost | <u>\$ 82,702</u> | <u>\$ 39,596</u> |
| Employer contributions | <u>\$ 52,919</u> | <u>\$ 19,523</u> |
| Benefits paid | <u>\$ 269,467</u> | <u>\$ 257,555</u> |
| Accumulated benefit obligation | <u>\$ 6,761,125</u> | <u>\$ 5,727,883</u> |

The following weighted average rates were used in determining the actuarial present value of the projected benefit obligations and the related net periodic pension cost as of and for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|--|--------------|-------------|
| Discount rate | 4.50% | 5.75% |
| Expected long-term rate of return on plan assets | 8.50 | 8.50 |
| Rate of increase in future compensation levels | - | - |

The estimated long-term rate of return on plan assets (8.50%) was primarily based on asset allocation of the Plan's assets. Analysis of the historic returns of this asset mix and projections of expected future returns based on current levels adjusted for expected increases were considered in setting the long-term rate of return.

Note 18 - Pension (continued)

The objective of the Plan is to accumulate adequate funds to meet its obligations and required payments. In order to meet these objectives, the Plan intends to invest at least 40% of total plan assets in equity securities of U.S. companies. Investments in securities of foreign issuers are also permitted unless substantial associated risks are apparent. At least 25% of total plan assets are to be invested in bonds. Investments in money market funds are permitted as needed for liquidity purposes or for temporary defensive purposes. The following categories of securities are not permissible for investment without the Finance Committee's prior written approval (among others): unregistered or restricted stock, commodities, tax-exempt securities, options, futures, direct investment in private debt of equity securities, partnerships, or any issues or instruments which might cause the Plan to be in violation of the Prohibited Transactions rules of ERISA.

Plan assets consist of the following as of June 30:

| | <u>2012</u> | <u>2011</u> |
|------------------------|-------------|-------------|
| Cash and money markets | 1% | 1% |
| Mutual funds | 99% | 99% |

Benefits expected to be paid for the years ending June 30:

| | |
|--------------|------------|
| 2013 | \$ 304,598 |
| 2014 | 299,845 |
| 2015 | 318,497 |
| 2016 | 332,068 |
| 2017 | 362,872 |
| 2018 to 2022 | 2,093,870 |

No contributions are expected to be paid to the plan during the next fiscal year.

WITF had a tax deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The Plan was funded entirely by employee contributions. Effective October 1, 2000, WITF replaced the 403(b) plan with a defined contribution plan under Section 401(k) of the Internal Revenue Code covering employees who meet certain length of service requirements. WITF's expense under the plan for the years ended June 30, 2012 and 2011 amounted to \$123,996 and \$252,394, respectively.

Note 19 - Income Taxes

Income taxes (benefit) for Enterprises consist of the following for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|---|-------------------|--------------------|
| Deferred tax expense (benefit), excluding effects of the following: | | |
| Benefit of net operating loss carryforwards | \$ 136,000 | \$ 4,000 |
| | <u>(31,000)</u> | <u>(58,000)</u> |
| | <u>\$ 105,000</u> | <u>\$ (54,000)</u> |

Note 19 - Income Taxes (continued)

The federal income tax provision differs from the provision that would result from applying graduated federal statutory rates to income before income taxes because of the federal benefit of state income taxes and because certain transactions are without tax consequences.

The net deferred income taxes for Enterprises in the accompanying consolidated statement of financial position consist of the following as of June 30:

| | <u>2012</u> | | |
|---|-------------------|-------------------|-------------------|
| | <u>Federal</u> | <u>State</u> | <u>Total</u> |
| Deferred income tax assets - noncurrent | \$ 283,000 | \$ 119,000 | \$ 402,000 |
| Deferred income tax liabilities - noncurrent | <u>(32,000)</u> | <u>(10,000)</u> | <u>(42,000)</u> |
| | <u>\$ 251,000</u> | <u>\$ 109,000</u> | <u>\$ 360,000</u> |
| | <u>2011</u> | | |
| Deferred income tax assets - noncurrent | \$ 253,000 | \$ 110,000 | \$ 363,000 |
| Deferred income tax liabilities - noncurrent | <u>(26,000)</u> | <u>(8,000)</u> | <u>(34,000)</u> |
| | <u>\$ 227,000</u> | <u>\$ 102,000</u> | <u>\$ 329,000</u> |

Enterprises has federal net operating loss carryforwards of \$466,000. Of this total, \$29 will expire in fiscal year 2028, \$456,438 will expire in fiscal year 2030, and \$9,533 will expire in fiscal year 2031.

Enterprises has Pennsylvania net operating loss carryforwards of \$712,878. Of this total, \$175,288 will expire in fiscal year 2027, \$71,619 will expire in fiscal year 2028, \$456,438 will expire in fiscal year 2030, and \$9,533 will expire in fiscal year 2031.

Note 20 - Community Service Grants

The Corporation for Public Broadcasting (CPB) is a private, nonprofit grant making organization responsible for funding television and radio stations. CPB distributes annual Community Service Grants (CSG) to qualifying public telecommunication entities. CSG are used to augment the financial resources of public broadcasting stations and thereby to enhance the quality of programming and expand the scope of public broadcasting services.

According to the Communications Act, funds may be used at the discretion of recipients. Public broadcasters use these funds for purposes relating primarily for program acquisition and general station operations.

Note 20 - Community Service Grants (continued)

The grants are reported on the accompanying consolidated financial statement as unrestricted operating funds; however, certain guidelines must be satisfied in connection with application for and use of the grants to maintain eligibility and compliance requirements. These guidelines pertain to the use of grant funds, recordkeeping, audits, financial reporting, and licensee status with the Federal Communications Commission.

Community Service Grants received during the years ended June 30, 2012 and 2011 amounted to \$1,150,303 and \$1,312,007, respectively.

Note 21 - Functional Expenses

The Organizations operate the WITF-TV and FM stations in Harrisburg, Pennsylvania. The functional expense classification of providing these services are as follows for the years ended June 30:

| | <u>2012</u> | <u>2011</u> |
|------------------------|----------------------------|----------------------------|
| Program services | \$11,543,084 | \$11,636,116 |
| Supporting services: | | |
| Fundraising | 1,817,917 | 1,971,452 |
| Management and general | <u>1,116,621</u> | <u>1,196,415</u> |
| | <u>\$14,477,622</u> | <u>\$14,803,983</u> |

Note 22 - Concentrations of Cash and Credit Risk

At times during the years ended June 30, 2012 and 2011, the Organizations' cash balances may have exceeded the federally insured limit of \$250,000. The balances in the Organizations' cash accounts exceeded the FDIC insured limit by \$1,263,430 and \$1,290,451 as of June 30, 2012 and 2011, respectively.

The interest rate swap (refer to Note 14) exposes WITF to credit risk to the extent the swap has a positive fair value. A positive fair value indicates that the counterparty owes WITF money while a negative fair value indicates that WITF owes the counterparty. WITF manages this risk by dealing with high-quality counterparties.

Note 23 - Reclassification

Certain other information in the 2011 consolidated financial statements and related footnotes contain reclassifications necessary to make that information comparable to information presented in the 2012 consolidated financial statements. There was no change to total changes in net assets or total net assets.



Independent Auditors' Report on the Supplementary Information

To the Board of Directors
WITF, Inc.
Harrisburg, Pennsylvania

We have audited the consolidated financial statements of WITF, Inc. and Subsidiary (collectively, Organizations) as of and for the year ended June 30, 2012, and have issued our report thereon dated October 11, 2012, which contained an unqualified opinion on those statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The following supplementary information is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information as of and for the year ended June 30, 2012, has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information as of and for the year ended June 30, 2012, is fairly stated in all material respects in relation to the financial statements as a whole. The supplementary information for the year ended June 30, 2011 was audited by other auditors whose report, dated September 12, 2011, expressed an unqualified opinion on such information in relation to the financial statements as a whole.

Reinsel Kuntz Lesher LLP

October 11, 2012

Supplementary Information

WITF, Inc. and Subsidiary

Consolidating Schedules of Financial Position Information

| | JUNE 30, 2012 | | | |
|---|----------------------|------------------------------|---------------------|----------------------|
| | WITF, Inc. | WITF Enterprises, Inc. | Eliminations | Totals |
| Assets | | | | |
| Current Assets | | | | |
| Cash and cash equivalents | \$ 707,079 | \$ 521,873 | \$ - | \$ 1,228,952 |
| Accounts receivable, net | 551,232 | 466,429 | - | 1,017,661 |
| Contracts receivable | 378,527 | - | - | 378,527 |
| Accrued interest receivable | 1 | 1 | - | 2 |
| Inventory and prepaid expenses | 479,934 | 5,770 | - | 485,704 |
| Broadcast rights | 8,126 | - | - | 8,126 |
| Promises to give, net | 1,004,944 | - | - | 1,004,944 |
| Investments | 11,342,132 | - | - | 11,342,132 |
| Due from WITF Enterprises, Inc. | 837,377 | - | (837,377) | - |
| Total Current Assets | 15,309,352 | 994,073 | (837,377) | 15,466,048 |
| Property and Equipment, Net | 23,325,114 | - | - | 23,325,114 |
| Other Assets | | | | |
| Station license | 910,000 | - | - | 910,000 |
| Investments | 474,744 | - | - | 474,744 |
| Deferred income taxes | - | 360,000 | - | 360,000 |
| Loan closing costs, net | 165,683 | - | - | 165,683 |
| Promises to give, net | 125,563 | - | - | 125,563 |
| Interest in net assets of a community foundation | 63,426 | - | - | 63,426 |
| Investment in affiliates | (333,175) | - | 333,175 | - |
| Total Other Assets | 1,406,241 | 360,000 | 333,175 | 2,099,416 |
| Total Assets | \$ 40,040,707 | \$ 1,354,073 | \$ (504,202) | \$ 40,890,578 |

JUNE 30, 2012

| | WITF, Inc. | WITF Enterprises, Inc. | Eliminations | Totals |
|---|----------------------|------------------------------|---------------------|----------------------|
| Liabilities and Net Assets/ Stockholder's Equity | | | | |
| Current Liabilities | | | | |
| Current maturities of long-term debt | \$ 575,000 | \$ - | \$ - | \$ 575,000 |
| Current portion of obligations under capital leases | 10,013 | - | - | 10,013 |
| Accounts payable | 351,332 | 365,995 | - | 717,327 |
| Accrued payroll and vacation | 291,939 | 91,273 | - | 383,212 |
| Accrued and withheld payroll taxes | 36,103 | 11,095 | - | 47,198 |
| Deferred revenue | 1,518,609 | - | - | 1,518,609 |
| Accrued interest payable | 71,338 | - | - | 71,338 |
| Broadcast rights | 3,144 | - | - | 3,144 |
| Due to WITF, Inc. | - | 837,377 | (837,377) | - |
| Total Current Liabilities | 2,857,478 | 1,305,740 | (837,377) | 3,325,841 |
| Other Liabilities | | | | |
| Long-term debt | 17,408,333 | - | - | 17,408,333 |
| Deferred revenue | 4,538,434 | - | - | 4,538,434 |
| Interest rate swap liability | 2,868,552 | - | - | 2,868,552 |
| Accrued pension liability | 1,463,423 | 381,508 | - | 1,844,931 |
| Charitable gift annuity obligation | 156,304 | - | - | 156,304 |
| Obligations under capital leases | 15,805 | - | - | 15,805 |
| Total Other Liabilities | 26,450,851 | 381,508 | - | 26,832,359 |
| Total Liabilities | 29,308,329 | 1,687,248 | (837,377) | 30,158,200 |
| Net Assets | | | | |
| Unrestricted | 9,028,636 | - | - | 9,028,636 |
| Temporarily restricted | 1,472,924 | - | - | 1,472,924 |
| Permanently restricted | 230,818 | - | - | 230,818 |
| Total Restricted Net Assets | 1,703,742 | - | - | 1,703,742 |
| Total Net Assets | 10,732,378 | - | - | 10,732,378 |
| Stockholder's Equity | | | | |
| Common stock | - | 100 | (100) | - |
| Pain-in capital | - | 503,189 | (503,189) | - |
| Retained earnings | - | (532,929) | 532,929 | - |
| Accumulated other comprehensive loss | - | (303,535) | 303,535 | - |
| Total Stockholder's Equity | - | (333,175) | 333,175 | - |
| Total Net Assets/Stockholder's Equity | 10,732,378 | (333,175) | 333,175 | 10,732,378 |
| Total Liabilities and Net Assets/ Stockholder's Equity | \$ 40,040,707 | \$ 1,354,073 | \$ (504,202) | \$ 40,890,578 |

WITF, Inc. and Subsidiary

Consolidating Schedules of Financial Position Information (continued)

| | JUNE 30, 2011 | | | |
|---|----------------------|------------------------------|-----------------------|----------------------|
| | WITF, Inc. | WITF Enterprises, Inc. | Eliminations | Totals |
| Assets | | | | |
| Current Assets | | | | |
| Cash and cash equivalents | \$ 614,832 | \$ 621,708 | \$ - | \$ 1,236,540 |
| Accounts receivable, net | 739,242 | 495,096 | - | 1,234,338 |
| Contracts receivable | 351,048 | - | - | 351,048 |
| Accrued interest receivable | 3 | 3 | - | 6 |
| Inventory and prepaid expenses | 554,859 | 1,709 | - | 556,568 |
| Broadcast rights | 116,969 | - | - | 116,969 |
| Promises to give, net | 1,126,144 | - | - | 1,126,144 |
| Investments | 14,060,937 | - | - | 14,060,937 |
| Due from WITF Enterprises, Inc. | 1,338,202 | - | (1,338,202) | - |
| Total Current Assets | 18,902,236 | 1,118,516 | (1,338,202) | 18,682,550 |
| Property and Equipment, Net | 23,308,507 | - | - | 23,308,507 |
| Other Assets | | | | |
| Station license | 910,000 | - | - | 910,000 |
| Investments | 492,580 | - | - | 492,580 |
| Deferred income taxes | - | 329,000 | - | 329,000 |
| Loan closing costs, net | 173,933 | - | - | 173,933 |
| Promises to give, net | 50,795 | - | - | 50,795 |
| Interest in net assets of a community foundation | 61,796 | - | - | 61,796 |
| Investment in affiliates | (287,164) | - | 287,164 | - |
| Total Other Assets | 1,401,940 | 329,000 | 287,164 | 2,018,104 |
| Total Assets | \$ 43,612,683 | \$ 1,447,516 | \$ (1,051,038) | \$ 44,009,161 |

JUNE 30, 2011

| | WITF, Inc. | WITF Enterprises, Inc. | Eliminations | Totals |
|---|----------------------|------------------------------|-----------------------|----------------------|
| Liabilities and Net Assets/ Stockholder's Equity | | | | |
| Current Liabilities | | | | |
| Current maturities of long-term debt | \$ 550,000 | \$ - | \$ - | \$ 550,000 |
| Current portion of obligations under capital leases | 9,466 | - | - | 9,466 |
| Accounts payable | 364,990 | 245,994 | - | 610,984 |
| Accrued payroll and vacation | 293,251 | 76,406 | - | 369,657 |
| Accrued and withheld payroll taxes | 29,554 | 7,496 | - | 37,050 |
| Deferred revenue | 1,868,705 | 2 | - | 1,868,707 |
| Accrued interest payable | 74,288 | - | - | 74,288 |
| Due to WITF, Inc. | - | 1,338,202 | (1,338,202) | - |
| Total Current Liabilities | 3,190,254 | 1,668,100 | (1,338,202) | 3,520,152 |
| Other Liabilities | | | | |
| Long-term debt | 17,983,333 | - | - | 17,983,333 |
| Deferred revenue | 5,066,843 | - | - | 5,066,843 |
| Interest rate swap liability | 1,713,201 | - | - | 1,713,201 |
| Accrued pension liability | 497,649 | 66,580 | - | 564,229 |
| Charitable gift annuity obligation | 139,748 | - | - | 139,748 |
| Obligations under capital leases | 25,817 | - | - | 25,817 |
| Total Other Liabilities | 25,426,591 | 66,580 | - | 25,493,171 |
| Total Liabilities | 28,616,845 | 1,734,680 | (1,338,202) | 29,013,323 |
| Net Assets | | | | |
| Unrestricted | 13,291,191 | - | - | 13,291,191 |
| Temporarily restricted | 1,468,452 | - | - | 1,468,452 |
| Permanently restricted | 236,195 | - | - | 236,195 |
| Total Restricted Net Assets | 1,704,647 | - | - | 1,704,647 |
| Total Net Assets | 14,995,838 | - | - | 14,995,838 |
| Stockholder's Equity | | | | |
| Common stock | - | 100 | (100) | - |
| Pain-in capital | - | 503,189 | (503,189) | - |
| Retained earnings | - | (685,026) | 685,026 | - |
| Accumulated other comprehensive loss | - | (105,427) | 105,427 | - |
| Total Stockholder's Equity | - | (287,164) | 287,164 | - |
| Total Net Assets/Stockholder's Equity | 14,995,838 | (287,164) | 287,164 | 14,995,838 |
| Total Liabilities and Net Assets/ Stockholder's Equity | \$ 43,612,683 | \$ 1,447,516 | \$ (1,051,038) | \$ 44,009,161 |

WITF, Inc. and Subsidiary

Consolidating Schedules of Activities Information

| | YEAR ENDED JUNE 30, 2012 | | | |
|---|--------------------------|------------------------|------------------------|-----------------------|
| | WITF, Inc. | | | |
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Revenue: | | | | |
| Fees and rentals | \$ 3,187,233 | \$ - | \$ - | \$ 3,187,233 |
| Contributions | 4,313,725 | 235,000 | 10,000 | 4,558,725 |
| Program underwriting | - | 1,590,219 | - | 1,590,219 |
| Interest income | 378,576 | - | - | 378,576 |
| Net assets released from restrictions | 1,820,747 | (1,820,747) | - | - |
| Management fee income | 425,640 | - | - | 425,640 |
| Investment in subsidiary income | (46,011) | - | - | (46,011) |
| Loss on sale of property and equipment | (31,590) | - | - | (31,590) |
| Loss on sale of investments | (208,668) | - | - | (208,668) |
| Total Revenue | 9,839,652 | 4,472 | 10,000 | 9,854,124 |
| Expenses: | | | | |
| Broadcasting | 3,204,149 | - | - | 3,204,149 |
| Programming and production | 4,581,735 | - | - | 4,581,735 |
| Fundraising | 1,817,917 | - | - | 1,817,917 |
| Management and general | 1,116,621 | - | - | 1,116,621 |
| Telecommunications | 592,965 | - | - | 592,965 |
| Income taxes | - | - | - | - |
| Program information | 102,922 | - | - | 102,922 |
| Total Expenses | 11,416,309 | - | - | 11,416,309 |
| Excess (Deficiency) of Revenue over Expenses | (1,576,657) | 4,472 | 10,000 | (1,562,185) |
| Change in Interest in Net Assets of a Community Foundation | 1,630 | - | - | 1,630 |
| Unrealized Holding Losses on Investments | (420,881) | - | (15,377) | (436,258) |
| Change in Fair Value of Interest Rate Swap | (1,155,351) | - | - | (1,155,351) |
| Change in Charitable Gift Annuity Obligation | (29,081) | - | - | (29,081) |
| Loss on Items Not Yet Recognized as a Component of Net Periodic Pension Cost | (1,082,215) | - | - | (1,082,215) |
| Management Fee Expense | - | - | - | - |
| Changes in Net Assets/Net Loss | \$ (4,262,555) | \$ 4,472 | \$ (5,377) | \$ (4,263,460) |

YEAR ENDED JUNE 30, 2012

| WITF Enterprises, Inc. | Eliminations | Total |
|---------------------------------------|---------------------|-----------------------|
| \$ 3,639,050 | \$ - | \$ 6,826,283 |
| - | - | 4,558,725 |
| - | - | 1,590,219 |
| - | - | 378,576 |
| - | - | - |
| - | (425,640) | - |
| - | 46,011 | - |
| - | - | (31,590) |
| - | - | (208,668) |
| 3,639,050 | (379,629) | 13,113,545 |
| | | |
| 2,956,313 | - | 6,160,462 |
| - | - | 4,581,735 |
| - | - | 1,817,917 |
| - | - | 1,116,621 |
| - | - | 592,965 |
| 105,000 | - | 105,000 |
| - | - | 102,922 |
| 3,061,313 | - | 14,477,622 |
| | | |
| 577,737 | (379,629) | (1,364,077) |
| | | |
| - | - | 1,630 |
| - | - | (436,258) |
| - | - | (1,155,351) |
| - | - | (29,081) |
| | | |
| (198,108) | - | (1,280,323) |
| | | |
| (425,640) | 425,640 | - |
| \$ (46,011) | \$ 46,011 | \$ (4,263,460) |

WITF, Inc. and Subsidiary

Consolidating Schedules of Activities Information (continued)

| | YEAR ENDED JUNE 30, 2011 | | | |
|---|--------------------------|------------------------|------------------------|--------------------|
| | WITF, Inc. | | | |
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Revenue: | | | | |
| Fees and rentals | \$ 3,697,311 | \$ - | \$ - | \$ 3,697,311 |
| Contributions | 4,584,026 | 447,750 | 125,000 | 5,156,776 |
| Program underwriting | - | 1,689,265 | - | 1,689,265 |
| Interest income | 405,699 | - | - | 405,699 |
| Net assets released from restrictions | 2,038,516 | (2,038,516) | - | - |
| Management fee income | 397,056 | - | - | 397,056 |
| Investment in subsidiary income | 43,425 | - | - | 43,425 |
| Loss on sale of property and equipment | (1,554) | - | - | (1,554) |
| Gain on sale of investments | 365,401 | - | - | 365,401 |
| Total Revenue | 11,529,880 | 98,499 | 125,000 | 11,753,379 |
| Expenses: | | | | |
| Broadcasting | 3,217,359 | - | - | 3,217,359 |
| Programming and production | 4,564,950 | - | - | 4,564,950 |
| Fundraising | 1,971,452 | - | - | 1,971,452 |
| Management and general | 1,196,415 | - | - | 1,196,415 |
| Telecommunications | 594,723 | - | - | 594,723 |
| Income taxes | - | - | - | - |
| Program information | 1,424,600 | - | - | 1,424,600 |
| Total Expenses | 12,969,499 | - | - | 12,969,499 |
| Excess (Deficiency) of Revenue over Expenses | (1,439,619) | 98,499 | 125,000 | (1,216,120) |
| Change in Interest in Net Assets of a Community Foundation | 1,615 | - | - | 1,615 |
| Unrealized Holding Gains on Investments | 1,590,264 | - | 13,835 | 1,604,099 |
| Change in Fair Value of Interest Rate Swap | 272,976 | - | - | 272,976 |
| Change in Charitable Gift Annuity Obligation | (7,180) | - | - | (7,180) |
| Gain on Items Not Yet Recognized as a Component of Net Periodic Pension Cost | 271,092 | - | - | 271,092 |
| Management Fee Expense | - | - | - | - |
| Changes in Net Assets/Net Income | \$ 689,148 | \$ 98,499 | \$ 138,835 | \$ 926,482 |

YEAR ENDED JUNE 30, 2011

| WITF Enterprises, Inc. | Eliminations | Total |
|------------------------------|--------------------|-------------------|
| \$ 2,262,049 | \$ - | \$ 5,959,360 |
| - | - | 5,156,776 |
| - | - | 1,689,265 |
| - | - | 405,699 |
| - | - | - |
| - | (397,056) | - |
| - | (43,425) | - |
| - | - | (1,554) |
| - | - | 365,401 |
| <u>2,262,049</u> | <u>(440,481)</u> | <u>13,574,947</u> |
| 1,888,484 | - | 5,105,843 |
| - | - | 4,564,950 |
| - | - | 1,971,452 |
| - | - | 1,196,415 |
| - | - | 594,723 |
| (54,000) | - | (54,000) |
| - | - | 1,424,600 |
| <u>1,834,484</u> | <u>-</u> | <u>14,803,983</u> |
| 427,565 | (440,481) | (1,229,036) |
| - | - | 1,615 |
| - | - | 1,604,099 |
| - | - | 272,976 |
| - | - | (7,180) |
| 12,916 | - | 284,008 |
| <u>(397,056)</u> | <u>397,056</u> | <u>-</u> |
| <u>\$ 43,425</u> | <u>\$ (43,425)</u> | <u>\$ 926,482</u> |

WITF, Inc. and Subsidiary

Consolidating Schedules of Changes in
Net Assets/Stockholder's Equity Information

Years Ended June 30, 2012 and 2011

| | WITF, Inc. | | | Totals |
|---|----------------------------|----------------------------|---------------------------|----------------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | |
| Net Assets/Stockholder's Equity, June 30, 2010 | \$12,602,043 | \$ 1,369,953 | \$ 97,360 | \$14,069,356 |
| Changes in net assets/net income | 689,148 | 98,499 | 138,835 | 926,482 |
| Other comprehensive gain for net periodic pension costs, net of \$4,000 of deferred tax benefit | - | - | - | - |
| Net Assets/Stockholder's Equity, June 30, 2011 | 13,291,191 | 1,468,452 | 236,195 | 14,995,838 |
| Changes in net assets/net loss | (4,262,555) | 4,472 | (5,377) | (4,263,460) |
| Other comprehensive loss for net periodic pension costs, net of \$136,000 of deferred tax benefit | - | - | - | - |
| Net Assets/Stockholder's Equity, June 30, 2012 | <u>\$ 9,028,636</u> | <u>\$ 1,472,924</u> | <u>\$ 230,818</u> | <u>\$10,732,378</u> |

WITF Enterprises, Inc.

| Common Stock | Paid-in Capital | Accumulated Other Comprehensive Loss | Retained Earnings | Totals | Eliminations | Totals |
|-----------------|--------------------|--|----------------------|---------------------|-------------------|---------------------|
| \$ 100 | \$ 503,189 | \$ (118,343) | \$ (715,535) | \$ (330,589) | \$ 330,589 | \$14,069,356 |
| - | - | - | 30,509 | 30,509 | (30,509) | 926,482 |
| - | - | 12,916 | - | 12,916 | (12,916) | - |
| 100 | 503,189 | (105,427) | (685,026) | (287,164) | 287,164 | 14,995,838 |
| - | - | - | 152,097 | 152,097 | (152,097) | (4,263,460) |
| - | - | (198,108) | - | (198,108) | 198,108 | - |
| \$ 100 | \$ 503,189 | \$ (303,535) | \$ (532,929) | \$ (333,175) | \$ 333,175 | \$10,732,378 |

WITF, Inc. and Subsidiary

Consolidating Schedules of Revenue Information

JUNE 30, 2012

| | WITF | | | |
|---|---------------------|----------------------|---------------------|---------------------|
| | WITF, Inc. | Enterprises, Inc. | Eliminations | Totals |
| Topflight media revenue | \$ - | \$ 2,624,850 | \$ - | \$ 2,624,850 |
| Memberships | 1,824,815 | - | - | 1,824,815 |
| Program underwriting | 1,590,219 | - | - | 1,590,219 |
| Educational Broadband Service | 1,283,547 | - | - | 1,283,547 |
| Federal grants | 1,177,358 | - | - | 1,177,358 |
| Program revenue | 766,241 | - | - | 766,241 |
| Satellite uplink services | 716,205 | - | - | 716,205 |
| Fundraising Campaign | 650,906 | - | - | 650,906 |
| Radio PA revenue | - | 612,580 | - | 612,580 |
| Special gifts | 451,605 | - | - | 451,605 |
| NASRN advertising revenue | - | 401,620 | - | 401,620 |
| Interest income | 378,576 | - | - | 378,576 |
| Cash contributions | 253,486 | - | - | 253,486 |
| Tower rental | 229,081 | - | - | 229,081 |
| Equipment rental | 132,223 | - | - | 132,223 |
| TV revenue | 88,044 | - | - | 88,044 |
| State grants | 69,000 | - | - | 69,000 |
| Other grants | 43,511 | - | - | 43,511 |
| Teleconference revenue | 36,575 | - | - | 36,575 |
| Special events | 18,304 | - | - | 18,304 |
| School district revenue | 2,822 | - | - | 2,822 |
| Sale of premiums | 1,571 | - | - | 1,571 |
| Miscellaneous income | 664 | - | - | 664 |
| Central PA advertising | - | - | - | - |
| Netsource revenue | - | - | - | - |
| Central PA and newsletter sales | - | - | - | - |
| Management fee income | 425,640 | - | (425,640) | - |
| Investment in subsidiary income (loss) | (46,011) | - | 46,011 | - |
| Loss on sale of property and equipment | (31,590) | - | - | (31,590) |
| Gain (loss) on sale of investments | (208,668) | - | - | (208,668) |
| | <u>\$ 9,854,124</u> | <u>\$ 3,639,050</u> | <u>\$ (379,629)</u> | <u>\$13,113,545</u> |

JUNE 30, 2011

| WITF, Inc. | WITF Enterprises, Inc. | Eliminations | Totals |
|---------------------|------------------------------|---------------------|---------------------|
| \$ - | \$ 1,441,367 | \$ - | \$ 1,441,367 |
| 1,919,996 | - | - | 1,919,996 |
| 1,689,265 | - | - | 1,689,265 |
| 1,283,547 | - | - | 1,283,547 |
| 1,352,892 | - | - | 1,352,892 |
| 663,705 | - | - | 663,705 |
| 627,114 | - | - | 627,114 |
| 571,750 | - | - | 571,750 |
| - | 436,235 | - | 436,235 |
| 430,560 | - | - | 430,560 |
| - | 384,447 | - | 384,447 |
| 405,699 | - | - | 405,699 |
| 684,286 | - | - | 684,286 |
| 240,089 | - | - | 240,089 |
| 62,988 | - | - | 62,988 |
| 20,248 | - | - | 20,248 |
| 36,000 | - | - | 36,000 |
| 141,044 | - | - | 141,044 |
| 52,125 | - | - | 52,125 |
| - | - | - | - |
| 3,155 | - | - | 3,155 |
| 3,619 | - | - | 3,619 |
| 1,923 | - | - | 1,923 |
| 744,097 | - | - | 744,097 |
| 8,628 | - | - | 8,628 |
| 6,321 | - | - | 6,321 |
| 397,056 | - | (397,056) | - |
| 43,425 | - | (43,425) | - |
| (1,554) | - | - | (1,554) |
| 365,401 | - | - | 365,401 |
| <u>\$11,753,379</u> | <u>\$ 2,262,049</u> | <u>\$ (440,481)</u> | <u>\$13,574,947</u> |

WITF, Inc. and Subsidiary

Consolidating Schedules of Functional Expenses Information - by Natural Classification

Years Ended June 30, 2012 and 2011

| | 2012 | | | | | | | 2011 | |
|--------------------------------------|----------------------------------|-------------------------------------|------------------------|-------------------------|------------------|------------------------------|------------------------------------|-------------------|-------------------|
| | Program Services | | | | Support Services | | Eliminations and Adjustments | Totals | Totals |
| | Programming and Production | Broadcasting and Income Taxes | Program Information | Tele- Communications | Fundraising | Management and General | | | |
| Operating expenses of subsidiary | \$ - | \$ 2,956,313 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,956,313 | \$ 1,887,397 |
| Salaries | 1,036,760 | 1,085,269 | - | 73,824 | 464,816 | 290,813 | - | 2,951,482 | 3,767,274 |
| Depreciation and amortization | 616,844 | 748,784 | 4,163 | 67,190 | 123,436 | 160,273 | - | 1,720,690 | 1,644,095 |
| Program acquisition | 850,468 | 535,052 | - | - | - | - | - | 1,385,520 | 1,430,824 |
| Interest expense | 380,773 | 127,569 | 5,929 | 89,019 | 122,396 | 184,507 | - | 910,193 | 929,309 |
| Direct material | 282,157 | - | - | 121,062 | 72,576 | - | - | 475,795 | 519,577 |
| Direct labor | 326,248 | 85,517 | - | 20,297 | 118 | 110 | - | 432,290 | 535,412 |
| Maintenance and repairs | 142,192 | 62,977 | 846 | 23,641 | 36,576 | 48,618 | - | 314,850 | 341,172 |
| Power and light | 131,164 | 69,172 | 1,477 | 22,180 | 30,496 | 45,971 | - | 300,460 | 302,622 |
| Group life and hospitalization | 108,243 | 85,655 | - | 7,619 | 54,796 | 27,989 | - | 284,302 | 438,710 |
| Affiliate dues and fees | 175,112 | 59,143 | - | - | - | 17,510 | - | 251,765 | 270,119 |
| Direct mail promotion | - | - | - | - | 249,174 | - | - | 249,174 | 215,252 |
| Payroll taxes | 94,780 | 65,532 | - | 6,671 | 47,981 | 24,508 | - | 239,472 | 305,760 |
| Cost of premiums | 196 | - | - | - | 187,588 | - | - | 187,784 | 218,089 |
| Professional fees | 33,541 | 20,629 | (25) | 1,609 | 11,573 | 112,718 | - | 180,045 | 137,197 |
| Banking fees | 62,285 | - | - | - | - | 78,966 | - | 141,251 | 154,409 |
| Barter expenses | 4,509 | 2,039 | 93,342 | 30,429 | 4,229 | 2,790 | - | 137,338 | 165,449 |
| Rent, tower site | - | 35,604 | - | 86,053 | - | - | - | 121,657 | 118,376 |
| Insurance | 29,709 | 29,580 | 318 | 5,423 | 8,991 | 31,879 | - | 105,900 | 119,719 |
| Income taxes of subsidiary | - | 105,000 | - | - | - | - | - | 105,000 | (54,000) |
| Pension | 39,264 | 30,217 | - | 2,764 | 19,877 | 10,153 | - | 102,275 | 179,685 |
| Pledge activity | - | - | - | - | 97,295 | - | - | 97,295 | 85,999 |
| Contributed services | 88,788 | - | - | - | - | - | - | 88,788 | 88,788 |
| Provision for uncollectible accounts | - | - | - | 17,574 | 69,675 | - | - | 87,249 | 44,873 |
| Internet access | 59,494 | 19,279 | - | - | - | 6,426 | - | 85,199 | 38,541 |
| Telemarketing | - | - | - | - | 79,223 | - | - | 79,223 | 90,579 |
| Telephone | 19,425 | 14,712 | - | 3,352 | 14,100 | 19,186 | - | 70,775 | 73,907 |
| Consulting services | 6,117 | 34,933 | - | - | 6,790 | 11,598 | - | 59,438 | 123,636 |
| Membership maintenance | - | - | - | - | 58,325 | - | - | 58,325 | 65,933 |
| Pennsylvania unemployment insurance | 18,102 | 11,541 | - | 1,274 | 9,164 | 4,681 | - | 44,762 | 61,826 |
| Travel and entertainment | 2,864 | 4,073 | - | 1,360 | 15,587 | 5,960 | - | 29,844 | 34,799 |
| Dues and subscriptions | 5,636 | 1,347 | - | 1,266 | 7,342 | 10,692 | - | 26,283 | 35,709 |
| Postage | 5,357 | 14,751 | - | 1,455 | 636 | 617 | - | 22,816 | 87,769 |
| Subtotal (carry forward) | 4,520,028 | 6,204,688 | 106,050 | 584,062 | 1,792,760 | 1,095,965 | - | 14,303,553 | 14,458,806 |

WITF, Inc. and Subsidiary

Consolidating Schedules of Functional Expenses Information - by Natural Classification (continued)

Years Ended June 30, 2012 and 2011

| | 2012 | | | | | | | | 2011 | |
|------------------------------------|----------------------------------|-------------------------------------|------------------------|-------------------------|---------------------|------------------------------|-------------|------------------------------------|----------------------|--------|
| | Program Services | | | | Support Services | | | Eliminations and Adjustments | Totals | Totals |
| | Programming and Production | Broadcasting and Income Taxes | Program Information | Tele- Communications | Fundraising | Management and General | Totals | | | |
| Subtotal (brought forward) | \$ 4,520,028 | \$ 6,204,688 | \$ 106,050 | \$ 584,062 | \$ 1,792,760 | \$ 1,095,965 | \$ - | \$ 14,303,553 | \$ 14,458,806 | |
| Data processing supplies | 5,734 | 5,925 | - | 2,386 | 4,108 | 3,337 | - | 21,490 | 18,335 | |
| Amortization of broadcast rights | 18,646 | - | - | - | - | - | - | 18,646 | 12,418 | |
| Other employee benefits | 7,394 | 4,135 | - | 521 | 3,869 | 2,155 | - | 18,074 | 12,681 | |
| Office supplies | 979 | 14,725 | - | 113 | 910 | 835 | - | 17,562 | 11,676 | |
| Other building utilities | 681 | 14,534 | 11 | 159 | 219 | 330 | - | 15,934 | 21,655 | |
| Outside printing | 9,907 | 174 | - | 85 | 4,381 | 523 | - | 15,070 | 180,906 | |
| Miscellaneous | 1,849 | 181 | - | 2,394 | 450 | 7,517 | - | 12,391 | 7,750 | |
| Gas and oil, vehicles | 6,709 | 1,479 | - | 1,329 | 812 | 675 | - | 11,004 | 11,689 | |
| Recruitment | 2,016 | 4,596 | - | 192 | 1,535 | 1,292 | - | 9,631 | 3,766 | |
| Training | - | 283 | - | 200 | 7,480 | 1,640 | - | 9,603 | 22,094 | |
| Other expenses | - | 9,142 | - | - | - | - | - | 9,142 | 9,282 | |
| Amortization of loan costing costs | 3,452 | 1,156 | 54 | 807 | 1,109 | 1,672 | - | 8,250 | 8,250 | |
| Award entry fees | 1,720 | 4,210 | - | - | - | - | - | 5,930 | 1,100 | |
| Video heads and tapes | 1,211 | - | - | 196 | - | - | - | 1,407 | 1,478 | |
| Miscellaneous supplies | 788 | 88 | - | 419 | 76 | 19 | - | 1,390 | 828 | |
| Rent, equipment | 434 | 146 | 7 | 102 | 140 | 211 | - | 1,040 | 2,663 | |
| Taxes and licenses | - | - | - | - | - | 450 | - | 450 | 450 | |
| Lighting supplies | 196 | - | - | - | - | - | - | 196 | 177 | |
| Copier supplies | - | - | - | - | 68 | - | - | 68 | 1,244 | |
| Data processing services | - | - | - | - | - | - | - | - | 12,548 | |
| Art supplies | - | - | - | - | - | - | - | - | 1,662 | |
| Depreciation expense of subsidiary | - | - | - | - | - | - | - | - | 1,087 | |
| Special surveys | - | - | - | - | - | - | - | - | 829 | |
| Audio supplies | - | - | - | - | - | - | - | - | 152 | |
| Parking expense | - | - | - | - | - | - | - | - | 35 | |
| Advertising expense | (9) | - | (3,200) | - | - | - | - | (3,209) | 422 | |
| | <u>\$ 4,581,735</u> | <u>\$ 6,265,462</u> | <u>\$ 102,922</u> | <u>\$ 592,965</u> | <u>\$ 1,817,917</u> | <u>\$ 1,116,621</u> | <u>\$ -</u> | <u>\$ 14,477,622</u> | <u>\$ 14,803,983</u> | |